



Statement of Sole Source

Woz ED, LLC designed and produced the STEAM Modules principle and process. These resources were developed to include job-embedded professional development for teachers who do not have extensive science and mathematics backgrounds. The job-embedded training and compiled resources are available exclusively from Woz ED.

Woz ED's STEAM Kits are the only turnkey option available. Every resource necessary to complete the lessons is included except the student devices. This allows Woz ED to be device agnostic and support IT flexibility at the campus level while insuring teachers can open the box and complete the lessons without supplementing with classroom supplies.

Curriculum content is traditionally developed by subject matter experts and requires extensive training prior to implementation. Woz ED's proprietary lesson model and training design is the only one in the industry proven to prepare a teacher who has little or no technological subject matter expertise to successfully facilitate the lessons after just two hours of professional development. The lessons are the result of a decade of extensive beta testing and analysis in actual classrooms across the US. The classroom-ready model Woz ED provides would take years for a competitor to replicate.

The training and support resources cannot be activated without a password provided by Woz ED. Passwords are only provided to individuals who have participated in a live training session. The cloud-based support may not be used without the corresponding training.

STEAM training sessions are only conducted by Woz ED Certified STEAM trainers. Certified STEAM trainers are only licensed to provide the Module content through Woz ED. Woz ED provides a full year of robust support to each participant.

A handwritten signature in black ink, appearing to read "Karen Young".

Karen Young
CEO
Woz ED, LLC