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**RFP TITLE: VIDEO MANAGEMENT SYSTEM**

**OPENING DATE: 10:30 A.M. CST ON THURSDAY, FEBRUARY 19, 2026**

**PLEASE NOTE THE FOLLOWING INFORMATION:**

**QUESTION 1:** In section 3.0, 1, e - you specify Video management system warranty (Minimum 5 years). Is that meaning the license (which includes the warranty) should be for a minimum 5 year term? What Quantity of licenses would you like to specify for the total license number?

**Answer 1:** **Any hardware, software, and/or licenses required to operate the Video Management System or perform any of the functions referenced in sections 3.0-3.4 of the RFP should have a minimum warranty period of five (5) years. The estimated number of licenses currently needed is 6500. This estimate is offered to assist proposers in developing their proposal response. It shall be understood that the actual number of licenses purchased may vary from the estimate and that no specific purchase quantity or volume is implied or guaranteed.**

**QUESTION 2:** Sections 3.0 and 3.1 of the RFP reference a preference for a cloud-hosted video management platform (e.g., Avigilon Alta or approved equal).

- a. To ensure our response aligns precisely with the District's intent, could you please clarify whether "cloud-hosted" is meant to indicate a true cloud-based VMS architecture (i.e video storage and software is stored in the cloud), or if the requirement refers more broadly to a web-based or remotely accessible VMS that can be reached from any internet-connected device?
- b. For accuracy, can the District confirm whether the intent is for all video recordings and archives to be stored centrally within District infrastructure, without the use of cloud storage, or if any portion of the storage or VMS platform is expected to reside in the cloud?

**Answer 2:**

- a. **Cloud based means the main VMS processor is located and hosted in the cloud. The storage should be maintained locally with backup in the cloud.**
- b. **The storage should be maintained locally with backup in the cloud.**

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**QUESTION 3:** Could the District provide additional detail on the scoring methodology listed in Section 10 (Vendor's Past Relationship with the District)? Specifically, how will vendors with no previous district experience be assessed so that the process remains fair and competitive for both new vendors and the incumbent?

**Answer 3:** **Vendors that have previously done business with the district will be given consideration as part of the scoring rubric. As referenced in section 10.4, each category will be graded separately and a cumulative score will help dictate the awarding of the contract.**

**QUESTION 4:** Section 4.8 of the RFP notes that cost summaries should be presented as a lump-sum total. To help us align with the District's expectations, could you please confirm whether that lump-sum should include all related licensing costs and recurring fees? Additionally, since the agreement term is listed as 1 year, but warranty requirements extend beyond that, we would appreciate clarification on how many years the cost summary should reflect. This will help us ensure our proposal matches the District's budgeting approach.

**Answer 4:** **The cost summary should include all cost associated with providing the products and/or services outlined in the RFP. Any annual recurring cost should be identified in the cost summary. Software licensing cost should include an option for payment upfront and an option for annual payments over a 5-year period.**

**QUESTION 5:** Section 4.8 of the RFP requires both a lump-sum total and a detailed, itemized cost summary. To help ensure our submission aligns with the District's expectations, could the District please provide a preferred template or sample format?

**Answer 5:** **No. Proposers are encouraged to submit a cost summary as outlined in the RFP and any addendum released clearly identifying any annual recurring cost.**

**QUESTION 6:** Exhibit A of the RFP references the District's current configuration utilizing 24/7 continuous recording. For accuracy in our proposed solution, could the District please confirm whether continuous 24/7 recording is required for future installations under this RFP, or if motion-based recording would be considered acceptable in certain scenarios?

**Answer 6:** **The district is requiring a 45-day retention time for all continuous recording.**

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**QUESTION 7:** Given the scope and complexity outlined in the RFP, would the District consider adding a pre-bid meeting and/or site walk to allow vendors to more accurately assess representative school environments? A visit to 5 or 6 key campuses, along with a 1-week adjustment to the submission timeline, would help ensure more precise and comprehensive proposals.

**Answer 7:** **The district will not add site walks. The requirements, scope, and expectations have been fully defined in the RFP. Proposers should use the information provided in the RFP and any addendum released to prepare competitive proposals. There will be no pre-bid meetings, or time extensions given. This approach ensures a fair and consistent evaluation process for all vendors.**

**QUESTION 8:** Section 3.2 of the RFP outlines several analytics functions. While many of these analytics are standard within the industry, certain functions may require camera replacement to ensure compatibility with Avigilon software, while others may only require adjustments such as repositioning. To accurately scope the effort and develop the most cost-effective solution, could the District please identify which schools and which specific camera locations (e.g quantity of cameras) are expected to require analytics as part of this implementation?

**Answer 8:** **All camera licenses should be capable of analytics. The district will choose what features to use on which cameras.**

**QUESTION 9:** Section 3.2, Item 2.c of the RFP references integrated gun-detection capabilities. For clarification and accurate system design, could the District please confirm whether the expected gun-detection analytics must operate on the existing cameras currently installed throughout the campuses?

**Answer 9:** **Gun detection capabilities when available should be able to be used on any existing or new camera. Please specify any additional licensing fees associated with this capability in the cost summary.**

**QUESTION 10:** Section 8 of the RFP requires integration with existing security infrastructure. Regarding the Motorola radio devices via the cloud, could the District please provide:

- a. Number of radios to be integrated & current model #
- b. Level of integration
- c. Integration specifications

**Answer 10:** **The district's Security Department currently has 450 APX 4000 Motorola radio devices. These devices are not currently integrated with the district's current Exaqvision system. CPSB desires that the**

**new Video Management System be capable of integrating with the Motorola handheld radio devices in the future.**

- QUESTION 11:** Section 8 of the RFP requires integration with existing security infrastructure. Regarding the Rave Mass Notification via the Cloud; could the District please provide:
- a. Level of integration (1-way or 2-way)
  - b. Integration specifications

**Answer 11:** **CPSB has not transitioned to Rave Mass Notification and currently utilizes Navigate 360, but desires the capabilities for future integration.**

- QUESTION 12:** Section 8 of the RFP requires integration with existing security infrastructure. Regarding Triton Smart Sensor Technology, could the District please provide:
- a. What level of integration and what type of dashboard functionality are required?
  - b. Are there specific integration specifications...particularly any visual or VMS-related requirements...that we should follow?
  - c. Can the District confirm which Triton features are currently being utilized and which subscription services are actively being paid for?

**Answer 12:** **The Triton Smart Sensory Technology is not currently integrated with the district's current Exaqvision system. CPSB desires that the new Video Management System be capable of integrating with Triton Smart Sensory Technology in the future.**

- QUESTION 13:** Section 3.1, item 9 of the RFP requires access control configuration; could the District please provide:
- a. Number of exit/entry locations
  - b. In addition to entry/exit management, please provide key integration functionality
  - c. Integration specifications

**Answer 13:** **For internal security reasons the district does not share layouts with entities other than law enforcement.**

- QUESTION 14:** Given the centralized nature of the District's current video surveillance system, it seems the District may be exploring a command-center approach for managing cameras, analytics, and related technologies. Could the District share more about its long-term vision? A clearer understanding of future goals will help vendors tailor their proposals with the most creative and innovative solutions in response to this RFP.

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**Answer 14:** The RFP and this addendum address the current needs of the district.

**QUESTION 15:** Exhibit A of the RFP indicates that some existing cameras within the District may require upgrades to meet NDAA/TAA compliance. Does the District have a plan in place for addressing this? We would appreciate insight into how the District is thinking about this aspect of the project, particularly since the current scope suggests that the selected vendor should make use of existing cameras where feasible. Understanding the District's perspective will help vendors ensure proposals are cost-effective while also accommodating future upgrades and expansions

**Answer 15:** Proposers are encouraged to submit their most competitive proposal based on the specifications, scope, requirements outlined in the RFP, RFP evaluation criteria, and any addendum released.

**QUESTION 16:** Section 3.0, items 1.d and 1.e of the RFP outline different warranty periods (1 year vs. 5 years). Could the District clarify how it defines service and support, particularly in relation to integrating existing cameras...and how it distinguishes that from the warranty requirements for the video management system? Additional detail will help vendors align their proposals with the District's expectations.

**Answer 16:** Any hardware, software, and/or licenses required to operate the Video Management System or perform any of the functions referenced in sections 3.0-3.4 of the RFP should have a minimum warranty period of five (5) years. Service and Support options should have a minimum warranty period of one (1) year.

**QUESTION 17:** Section 6.7 of the RFP states that equivalent products will be acceptable. To ensure we follow the proper process, could the District please outline the specific steps required to submit equivalent products for consideration under the RFP, along with the evaluation criteria that will be used to review them?

**Answer 17:** Please refer to sections 6.7.5 and 10.0-10.4 of the RFP.

**QUESTION 18:** Relative to Section 3.2, item 3 and License Plate Recognition (LPR), can the District clarify whether the LPR system is intended to connect to NCIC, or if it will operate using internal databases only?

**Answer 18:** Internal database only.

**QUESTION 19:** Section 4.4 of the RFP asks Proposers to provide a synopsis of our full understanding of the scope of work. However, the RFP does not include a

traditional, detailed scope of work with technical specifications, which is the basis for many of the questions we've submitted. In addition, as noted in Question #6 above, there is no pre-bid meeting or set of site surveys available to bidders. With that in mind, could the District please consider providing a more detailed scope of work...or alternatively, meeting with a panel of security integrators to help review the current (technical) scope of work gaps? This would ensure all Proposers are able to prepare a thorough and accurately scoped proposal for the District.

**Answer 19:** Please refer to sections 3.0-3.4 of the RFP for the scope of service, responsibilities, and deliverables. Proposers are encouraged to submit their most competitive proposal based on the specifications, scope, requirements outlined in the RFP, RFP evaluation criteria, and any addendum released.

**QUESTION 20:** Section 4.7 of the RFP outlines a 6–9 month completion timeline, which aligns well with our capabilities. To help us plan effectively, could the District please share (1) a detailed breakdown of the equipment by school campus and (2) any guidance on its preferred implementation approach, for example, whether the District would like deployments organized by region, school group, school type, or another structure?

**Answer 20:** (1) Refer to exhibit A on page 25 of the RFP solicitation. (2) Proposers are encouraged to submit an implementation approach that best aligns with the RFP scope, specifications, and industry best practices.

**QUESTION 21:** Given that the District was closed for a few days this week due to inclement weather, could the District please confirm whether the timeline outlined in the RFP will be adjusted?

**Answer 21:** The district closure did not impact the RFP timeline. The RFP timeline will not be adjusted.

**QUESTION 22:** Do you plan to retire all existing server/NVR infrastructure, or is there value in extending its lifecycle through virtualization or repurposing?  
a. If yes to the above can you please provide server specs and age of units

**Answer 22:** NO.  
a. N/A

**QUESTION 23:** In line with your 5 year warranty request, will you also be procuring software licenses for a 5 year period?  
b. Do you want the option to pay upfront, as well as pay annually?

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**Answer 23:** Yes.  
b. Please provide both an upfront and annual cost.

**QUESTION 24:** Is there a plan to replace the cameras over time, if so what percentage will be replaced in this project?

**Answer 24:** Yes, none with this project.

**QUESTION 25:** For any camera replacements, what are the preferred camera manufacturers?

c. Is Caddo Parish open to utilizing Axis or iPro cameras?

**Answer 25:** Speco or approved equal.  
c. Not at the current time.

**IMPORTANT:** Proposers **must acknowledge receipt** of this addendum **by** attaching this notice to the Request for Proposal Form **or** by acknowledgement at the **bottom of Page 26** of the Request for Proposal Form.

Shavonda Scott  
Purchasing Director