

MODOC JOINT UNIFIED SCHOOL DISTRICT

Board of Trustees

Special Board Meeting

March 11, 2026

Open Session: 4:45 p.m.

District Office Conference Room

906 W 4th Street, Alturas, CA 96101

MJUSD BOARD OF TRUSTEES STATEMENT OF PHILOSOPHY

The MJUSD Board of Trustees is committed to represent the community and act in a responsible manner while focusing on the highest quality of education for the students in our District.

The Board recognizes the importance of a setting that promotes a regard for others while communicating, collaborating, being creative and critically thinking.

The Board further recognizes that all employees, families and students have rights and those rights are safeguarded in this setting.

Finally, the Board will continually put the highest priority on student academic achievement and educational excellence.

Meeting facilities are accessible to persons with disabilities. By request, alternative agenda document formats are available to persons with disabilities. To arrange an alternative agenda document format, or to arrange aid or services to modify or accommodate persons with a disability to participate in a public meeting, please provide a written request to the Superintendent at the Modoc Joint Unified School District Office at least three (3) working days prior to any public meeting.

AGENDA

Call to Order by Presiding Officer: _____ at: _____ p.m.

Roll Call and Pledge of Allegiance:

Fernand Larranaga, President	_____
Ruth Ann Criner, Vice President	_____
Monica Widby, Clerk	_____
Jodie Veverka, Member	_____
Shaun Wood, Member	_____
Rebecca Lewis, Superintendent	_____

Pledge of Allegiance Led By: _____

Approval of Agenda _____/_____ Yes: No: Abstain:

DISCUSSION / ACTION AGENDA

1. Approve the Vendor for E Rate Category II Project (**Pages 1-24**)

_____/_____ Yes: No: Abstain:

Next Regular Board Meeting:

March 11, 2026

5:00 p.m. Closed Session

6:00 p.m. Open Session.

Adjournment:



906 West 4th Street, Alturas, CA 96101
Phone: (530) 233-7201 Fax: (530) 233-4362 Web: www.modoc.k12.ca.us

March 10, 2026

MEMORANDUM

To: Beckie Lewis, Superintendent
From: Elizabeth Nikki Guzman, Business Manager
Subject: Vendor Approval for E-Rate Category II Funding

We have applied for E-Rate Category II funding for a wireless system upgrade in our District network. I recommend that we select the proposal from AMS as recommended by E-Rate Advisors as the vendor for this product. The bids received are attached for the Board's review.

E-rate Evaluation Matrix

MODOC JOINT UNIF SCHOOL DIST

E-rate Funding Year 2026/27

Category 2

E-Rate Form 470 Number: 260019871
 RFP Closing Date: 3/9/2026

Vendor Name:		Non-Compliant									
Selection Criteria	Maximum Points	AMS Score	CDWG Score	Comer Score	Gigakom Score	KDC Score	Electronaca Score	Questivity Score	STS Score		
Pricing	40	\$83,253.06	\$115,368.46	\$98,472.82	\$93,046.87	\$96,850.62	\$70,263.52	\$108,148.50	\$99,252.88		
Compliant with RFP and District needs	20	40	28.8	34	35.6	34.4	0	30.8	33.6		
Prior Experience with proposer	20	20	18	20	20	20	0	20	20		
References	10	20	20	20	10	10	0	10	10		
Prior E-rate experience of proposer	10	10	10	10	10	10	0	10	10		
Other (describe)							0				
Overall Ranking	100	100	86.8	94	85.6	84.4	0	80.8	83.6		

2

Vendor Selected: AMS

Approved By: _____

Title: _____

Date: _____

Financial Summary	
Total	\$83,253.06
E-rate share: 80%	\$66,602.45
LEA Share	\$16,650.61



AMS.NET MGT

AMS.NET, LLC. D/B/A MGT Impact Solutions
502 Commerce Way, Livermore, CA 94551
(925) 245-6100 | Fax (925) 245-6150
www.mgt.us

Cost Summary

Project Cost Summary Modoc Joint Unified School District

Project Information

Modoc JUSD E-Rate 29 - District Wide - Network Upgrade - 208584
Project # 208584
March 6, 2026

Account Manager

Drew Stark
dstark@mgt.us
(925) 245-4771

AMS.NET Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00099859	E-Rate 29 - Network Upgrade	\$78,699.44	\$0.00	\$4,553.62	\$83,253.06
Totals		\$78,699.44	\$0.00	\$4,553.62	\$83,253.06

Vendor: AMS.NET, LLC. D/B/A MGT Impact Solutions
Address: 502 Commerce Way, Livermore, CA 94551
Phone: (925) 245-6100
SPIN: 143005880

Impacting communities for good.

800.893.3660 | www.mgt.us



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 www.mgt.us

Quote # Q-00099859

Customer

Modoc Joint Unified School District
 906 W 4th St
 Alturas CA, 96101 US
 ATTN: Nikki Guzman

Project # 208584

Modified 3/6/2026

Account Mgr. Drew Stark
 (925) 245-4771
 dstark@mgt.us

Ship To

Modoc Joint Unified School District
 906 W 4th St
 Alturas, CA 96101
 ATTN: Nikki Guzman

Inside Account Mgr. Eric Buffington
 (562) 236-5313
 ebuffington@mgt.us

Quote Exp. 7/31/2026

Quote Description

E-Rate 29 - Network Upgrade

Line	Item Description	Manufacturer	Quantity	Unit Price	Extended Price
C9300 Switch					
1	C9300-48U-EDU Catalyst 9300 48-port UPOE, K12	Cisco Systems Inc.	1.00	\$4,852.17	\$4,852.17
2	C9300-DNA-E-48 C9300 DNA Essentials, 48-Port Term Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9300-DNA-E-48-3Y C9300 DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$457.07	\$457.07
4	C9300-NW-E-48 C9300 Network Essentials, 48-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	PWR-C1-1100WAC-P 1100W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9300-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00



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Quote # Q-00099859

9	PWR-C1-BLANK Config 1 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	C9K-ACC-RBFT RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	Cisco Systems Inc.	1.00	\$0.00	\$0.00
11	C9K-ACC-SCR-4 12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	Cisco Systems Inc.	1.00	\$0.00	\$0.00
12	CAB-GUIDE-1RU 1RU CABLE MANAGEMENT GUIDES 9200 and 9300	Cisco Systems Inc.	1.00	\$0.00	\$0.00
13	C9300-NM-8X Catalyst 9300 8 x 10GE Network Module	Cisco Systems Inc.	1.00	\$1,076.03	\$1,076.03

CX9200 Switch

14	C9200CX-12P-EDU Catalyst 9000 Compact Switch 12 port PoE+, for EDU	Cisco Systems Inc.	3.00	\$992.33	\$2,976.99
15	C9200CX-DNA-E-12 C9200CX Cisco DNA Essentials, 12-Port Term Licenses	Cisco Systems Inc.	3.00	\$0.00	\$0.00
16	C9200CX-DNAE12-3Y C9200CX Cisco DNA Essentials, 3Y Term License, 12P	Cisco Systems Inc.	3.00	\$124.48	\$373.44
17	C9200CX-NW-E-12 C9200CX Network Essentials, 12-port license	Cisco Systems Inc.	3.00	\$0.00	\$0.00
18	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	Cisco Systems Inc.	3.00	\$0.00	\$0.00
19	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	3.00	\$0.00	\$0.00

Wireless

20	CW9176I-RTG Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	Cisco Systems Inc.	58.00	\$929.37	\$53,903.46
21	LIC-ENT-5YR Meraki MR Ent License 5 Years	Cisco Systems Inc.	58.00	\$259.66	\$15,060.28



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Quote # Q-00099859

Shipping

22	AMS-FREIGHT-DROPSHIP Freight	None	1.00	\$0.00	\$0.00
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Order Summary

Subtotal	\$78,699.44
Adjustment	\$0.00
Estimated Taxes	\$4,553.62
Total	\$83,253.06



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Quote # Q-00099859

Terms and Conditions

1. AMS.NET, LLC. will require a purchase order referencing this Quote #.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET, LLC. accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the Customer, the Customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, LLC. D/B/A MGT Impact Solutions and shipped to destinations where sales tax is applicable will be subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET, LLC. D/B/A MGT Impact Solutions will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET, LLC. within 24 hours of delivery.

7. Returns. Returns for credit will be accepted at AMS.NET, LLC. D/B/A MGT Impact Solutions' discretion and are subject to

manufacturer returns policies as well. Cisco and Meraki orders cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no return for credit RMA policy. Please make sure your order is accurate before AMS.NET, LLC. D/B/A MGT Impact Solutions places the order with the manufacturer. Returns for credit must be initiated within 20 days of customer receipt of goods. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 20% of the purchase price, unless waived by the manufacturer. All shipments must have a valid RMA number from AMS.NET, LLC. D/B/A MGT Impact Solutions before returning. To make a returns for credit request, please contact your Account Manager listed on page one of this quote.

A copy of AMS.NET, LLC.'s full RMA policy is available for review online at <https://bit.ly/4axLRVq>.

8. The laws of the state where the item is shipped will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS.NET, LLC. D/B/A MGT Impact Solutions further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship during the products' manufacturer warranty period. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants Installation for a period of one year commencing upon when AMS.NET, LLC. D/B/A MGT Impact Solutions completes the installation under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS.NET, LLC. D/B/A MGT Impact Solutions does not make, and hereby disclaims, any and all representations or warranties,



AMS.NET MGT

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Quote # Q-00099859

express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS.NET, LLC. D/B/A MGT Impact Solutions shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS.NET, LLC. D/B/A MGT Impact Solutions hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS.NET, LLC. D/B/A MGT Impact Solutions any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.NET, LLC. D/B/A MGT Impact Solutions. Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

For repair or replacement requests, please contact our Customer Service Department at (800) 893-3660 Option 2,2. Email requests should be sent to tac@mgt.us.

11. Cisco Cloud services purchased from AMS.NET, LLC. D/B/A MGT Impact Solutions requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable

Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service.

12. The final price of all labor in this quote is contingent upon the customer providing AMS.NET, LLC. D/B/A MGT Impact Solutions full site access, with keys or a dedicated escort, for a period of at least nine consecutive hours per working day. Any existing pathway being pulled through is assumed to be easily discoverable, and meeting BICSI standards, such as the fill ratio, lack of non-cabling material in the conduit, and appropriate number of LBs. Additionally, any interior wall penetrations are assumed to be drywall or a like material unless otherwise noted in the labor scope for this project. Any deviation from these assumptions may result in additional costs to the customer based on the time added to the project.

AMS.NET, LLC.
Tax ID: 94-3291626

C7 & C10 Contractor Licenses: 763508

Full terms and conditions can be viewed on our website at <https://bit.ly/4ki2PKJ>.

Purchase Order

Please make your purchase order to AMS.NET, LLC. and email it to Drew Stark at dstark@mgt.us. You may also return it by mail to 502 Commerce Way, Livermore, CA 94551.

SALES ORDER AGREEMENT E-RATE

THIS SALES ORDER AGREEMENT ("Agreement") is made and entered into on March 6, 2026, by and between AMS.NET, LLC D/B/A MGT Impact Solutions, a Delaware corporation ("AMS"), whose address is 502 Commerce Way, Livermore, CA 94551 and Modoc Joint Unified School District, an Education ("Customer"), whose address is AlturasUS96101CA906 W 4th St, Alturas, CA 96101.

1. **Confirmation of Sales Order.** Customer hereby agrees to purchase from AMS, and AMS hereby agrees to sell to Customer, the multi-service networking equipment and services specified in the AMS price quote, customer purchase order, or other documentation attached hereto and labeled **Exhibit A**, the terms of which are hereby incorporated and made a part of this Agreement.

This agreement is contingent on E-rate funding.

Customer understands the equipment that was quoted in the ERate contract is non-returnable once it has been ordered and received.

2. **Payment Terms and Taxes.** Upon written funding approval from the Schools and Libraries Division (SLD) of the **Universal Service Administrative Company (USAC)**, a sum representing the total utilized project cost minus the discount applied by the SLD and any items that are determined not E-rate eligible, shall be due to AMS.NET. A PO is required representing these items. Subsequent billing invoices for equipment and services provided under this Agreement shall be sent to Customer concurrently with the delivery of equipment and/or the provision of services, as the case may be. Customer is required to complete, sign, and return service certification form sent by SLD within 5 business days. All billing invoices shall be due and payable in full thirty (30) days after the date of billing (i.e., net 30 day payment terms), with the date of billing being the date indicated on the billing invoice. Customer shall pay any and all taxes based on or in any way computed with reference to the equipment and services being provided under this Agreement, (minus the discount applied by SLD) including but not limited to sales taxes but excluding taxes based on AMS's net income. Customer understands that they are responsible for costs incurred due to any unforeseen sales tax increases.
3. **Installation Date.** The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. **HOWEVER, ALL STATED DELIVERY AND INSTALLATION DATES ARE APPROXIMATE AND EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, SELLER SHALL, UNDER NO CIRCUMSTANCE, BE DEEMED TO BE IN DEFAULT HEREUNDER OR BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL OR SPECIAL DAMAGES OR COMMERCIAL LOSS RESULTING FROM DELAYS IN DELIVERY OR INSTALLATION.**
4. **Change Management Procedures.** It may become necessary to amend this agreement for reasons including, but not limited to, the following:
- Changes to scope of the work and/or specifications for the Services,
 - Changes to the Milestone Invoice Schedule,
 - Changes to the project schedule due to unavailability of resources which are beyond either party's control, and/or,
 - Environmental or architectural conditions not previously identified.

In the event either party desires to change this SOW, the following procedures shall apply:

- i. The party requesting the change will deliver a "Change Request" to the other party (an example of which is provided in Appendix B). The Change Request will describe the nature of the change, the reason for the change, and the effect the change will have on the scope of work.
 - ii. A change Request may be initiated either by Customer or by AMS for any changes to the SOW. The parties will evaluate the Change Request and negotiate in good faith the changes to the Services and additional fees, if required to implement the Change Request. If both parties agree to implement the Change Request, both parties will sign the Change Request, indicating the acceptance of the changes by the parties.
 - iii. AMS shall require a schedule extension of Services of up to thirty (30) Business Days for any personnel Change Request made by Customer.
 - iv. Upon Execution of the Change Request, said Change Request will be incorporated into, and made part of, this SOW.
 - v. AMS is under no obligation to proceed with the Change Request until such time as the Change Request has been agreed upon in writing by both parties.
5. **Warranties.** AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects and workmanship for a warranty period of one year commencing on the later of the date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this Agreement (this warranty being hereinafter referred to as an "Installation Warranty"). EXCEPT AS EXPRESSLY SET FORTH IN THIS PARAGRAPH, AMS DOES NOT MAKE, AND HEREBY DISCLAIMS, ANY AND ALL REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, WITH RESPECT TO THE EQUIPMENT OR SERVICES BEING PROVIDED UNDER THIS AGREEMENT, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, SATISFACTORY QUALITY, AGAINST INFRINGEMENT, OR ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
6. **Return for Credit Policy.** Merchandise must be returned within 15 days in unopened original packaging. An RMA number must be requested prior to the return and accompany the equipment when it is received. Cisco and Meraki orders

cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no return for credit RMA policy. Please make sure your order is accurate before AMS.NET places the order with the manufacturer.

7. **Limitation of Liability.** In no event shall AMS be liable to Customer for:
 - a. Any indirect, special or consequential damages or lost profits arising out of or related to this Agreement or AMS's performance or breach thereof, even if AMS has been advised of the possibility of any such damages or losses; or.
 - b. Any damages resulting from or related to any failure or delay of AMS in the delivery or installation of equipment or the performance of installation or maintenance services (if any).
 - c. Notwithstanding any other provision of this Agreement, all liability of AMS and its suppliers under this Agreement or otherwise shall be limited to the money paid to AMS under this Agreement. This limitation of liability is cumulative and not per incident.
8. **Attorneys' Fees.** If any legal action is necessary to enforce terms of this Agreement, the prevailing party shall be entitled to recover from the other party its reasonable attorneys' fees and costs in addition to any other relief to which the prevailing party may be entitled.
9. **Governing Law.** This Agreement shall be governed by and construed in accordance with the laws of the State of California.
10. **Entire Agreement.** This Agreement, together with any price quotes or purchase orders attached hereto as **Exhibit A**, is the complete and exclusive statement of the mutual understanding of the parties with respect to the subject matter of this Agreement, supersedes and cancels any prior understanding, communications or agreements of the parties with respect to the subject matter of this Agreement, and may be amended or supplemented only by a writing signed by both parties.
11. **Risk of loss.** Seller shall bear all risk of loss or damage to components of the system while they are in transit to the Customer and until deliver to the premises. Thereafter, such risk of loss shall be done by Customer, except for loss caused by the negligence of Seller or its employees
12. **Default.** If Customer shall fail to pay or cause payment of any sum owing to Seller hereunder when due, then, in addition to all other remedies available to Seller at law or equity or under other provisions of this Agreement and not in limitation thereof, Seller may, until said sum is paid in full, collect

interest on the sum then owing at the rate of 18% per annum from the date of the last installment due date until such default by the Customer has been cured. It is expressly agreed and understood that in no event shall the aggregate interest charges under the provisions of this paragraph exceed the maximum rate of interest that could be charged under applicable state law.

Should either party institute legal action to enforce its rights under this agreement, the venue shall be in Alameda County, State of California, and the prevailing party in such action shall be entitled to recover reasonable attorney fees and costs.

13. **Force majeure.** The obligations of Seller hereunder shall be suspended to the extent and for the period of time that is hindered or prevented from performing because of labor disturbances, strikes and lockouts, acts of God, fires, storms, water, unreasonable delays in transportation, governmental action, failure of suppliers, and or any other cause beyond Seller's control.
14. **Assignment.** Seller shall have the right to assign Sellers obligations; however, Seller shall remain liable to Customer for the performance of Seller's obligations under the terms of this agreement.
15. **Customer to provide.** Customer shall, as specified by Seller provide appropriate environmental conditions, necessary commercial power and facilities for the System, access to the premises, and if required by local law, conduit and or special fire retarding cabling. Customer shall pay all charges for telephone trunk lines, in the room system is to be installed, if applicable as well as extensions and equipment for the installation of the system.
16. **Representation of Customer.** Customer warrants and represents that Customer has been duly authorized by all necessary corporate and other action of Customer and Customer's execution of this Agreement will not violate any provision of law or its Articles of Incorporation or Bylaws, or result in the breach of any agreement to which Customer is a party.
17. **Notices.** All notices required or permitted to be given under the Agreement may be given by either party to the other by depositing same in the United States Mail with first class postage prepaid or by fax. Until changed by written notice, such notices shall be direct to Seller at the address that appears at the beginning of this Agreement and Customer at the premises.

IN WITNESS WHEREOF, AMS and Customer have executed this Agreement as of the date first set forth above.

"AMS:"

AMS.NET, LLC D/B/A MGT Impact Solutions.
a Delaware Corporation

By: _____

Diana Monaghan, Secretary

Date: _____

"Customer:"

Modoc Joint Unified School District,
a Education Customer

By: _____

Its: _____

Date: _____

EXHIBIT A

<u>Quote Number</u>	<u>Description</u>	<u>Total \$</u>
Q-00099859	E-Rate 29 - Network Upgrade	\$83,253.06
Total Investment		\$83,253.06

Customer Initials

Date



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

QUOTE CONFIRMATION

Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

KEEGAN RICHARDSON,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PTLZ773	2/17/2026	PTLZ773	728400	\$115,368.46

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Cisco Digital Network Architecture Essentials - Term License (5 years) - 1</u> Mfg. Part#: C9200CX-DNAE12-5Y Electronic distribution - NO MEDIA Contract: CalSave MCOE 538902 Technology Contract (538902)	3	7118956	\$380.75	\$1,142.25
<u>Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce</u> Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Electronic distribution - NO MEDIA Contract: Irvine USD 23/24-01 IT Technology Equip & Periph (23/24-01 IT)	58	3354009	\$475.70	\$27,590.60
<u>Cisco Digital Network Architecture Essentials - Term License (5 years) - 48</u> Mfg. Part#: C9300-DNA-E-48-5Y UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: CalSave MCOE 538902 Technology Contract (538902)	1	4735384	\$1,327.19	\$1,327.19
<u>Cisco Wireless 9176I - wireless access point - Wi-Fi 7, Bluetooth</u> Mfg. Part#: CW9176I-RTG Contract: CalSave MCOE 538902 Technology Contract (538902)	58	8151135	\$1,108.52	\$64,294.16

QUOTE DETAILS (CONT.)

Cisco Catalyst 9200CX - Network Essentials - switch - compact - 12 ports - 3 7108758 \$1,496.08 \$4,488.24

Mfg. Part#: C9200CX-12P-2X2G-E

Contract: CalSave MCOE 538902 Technology Contract (538902)

Cisco Catalyst 9300 Series Network Module - Expansion Module 1 4727526 \$2,015.14 \$2,015.14

Mfg. Part#: C9300-NM-8X

UNSPSC: 43201404

Contract: CalSave MCOE 538902 Technology Contract (538902)

Cisco Catalyst 9300 - switch - 48 ports - managed - rack-mountable 1 4938009 \$8,744.10 \$8,744.10

Mfg. Part#: C9300-48U-EDU

UNSPSC: 43222612

Contract: CalSave MCOE 538902 Technology Contract (538902)

SUBTOTAL	\$109,601.68
SHIPPING	\$0.00
SALES TAX	\$5,766.78
GRAND TOTAL	\$115,368.46

PURCHASER BILLING INFO

Billing Address:
MODOC COUNTY OFC. OF EDUCATION
ACCTS PAYABLE
139 HENDERSON ST
ALTURAS, CA 96101-3921
Phone: (530) 233-7122
Payment Terms: ERATE QUOTES ONLY

DELIVER TO

Shipping Address:
MODOC COUNTY OFC. OF EDUCATION
KEEGAN RICHARDSON
139 HENDERSON ST
ALTURAS, CA 96101-3921
Phone: (530) 233-7122
Shipping Method: DROP SHIP-GROUND

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

**Sales Contact Info**

Tyler Johnson | 800.808.4239 | tyler.johnson@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$109,601.68	\$3,101.73/Month	\$109,601.68	\$3,566.44/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager.

Cisco

BY PLACING AN ORDER FOR ABOVE PRODUCTS, Customer acknowledges and agrees: (1) that it is receiving the Cisco Products and Services directly from Cisco Systems, Inc. ("Cisco") and hereby agrees to the Cisco's terms and conditions ("Cisco Terms"), which can be found at Cisco's Customer Contract Experience site at the following URL: <https://www.cisco.com/site/us/en/about/legal/contract-experience/index.html>, which includes Cisco's General Terms at the following URL: https://www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf, and the Offer Descriptions at the following URL: <https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html#offer-descriptions-product>, and (2) that Cisco or its affiliates and not Seller will be responsible for the performance of the Cisco Products and Services.

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Quote

**1849 Keystone Ct
Redding CA 96003**

Date	Quote #
3/5/2026	6896

Modoc Joint Unified School District
906 West Fourth St
Alturas CA 96101-3716

Qty	Description	Price per	Total
	E-Rate FY 2026 E-Rate Category 2 Services - Network Equipment RFP #MJUSD-260019871-C2 Equipment		
58.00	Cisco Wireless 9176I AP	1,078.84	62,572.72T
58.00	Meraki LIC-ENT-5YR MR Enterprise License, 5YR	313.17	18,163.86
1.00	Cisco C9300-48U-E 48-Port UPOE, Network Essentials Switch	5,924.13	5,924.13T
1.00	Cisco C9300 DNA Essentials, 48-Port License, 5YR	924.62	924.62
1.00	Cisco Catalyst 9300 8 x 10GE Network Module	1,303.71	1,303.71T
3.00	Cisco C9200CX-12P-2X2G-E 12-Port Compact Switch	1,202.30	3,606.90T
3.00	Cisco C9200CX DNA Essentials 12-Port Switch License, 3YR	218.28	654.84

Subtotal \$93,150.78

Sales Tax (7.25%) \$5,322.04

Total \$98,472.82

Signature _____



9245 Activity Road, Ste 105
San Diego, CA 92126

QUOTE

Customer

MODOC JOINT UNIF SCHOOL DIST

Date

3/3/2026

E2026 - J26041LB - Cisco switches
and WAPs

Quote #

School Site	Product SKU #	Mfr	Product Description	E Rate Eligible	E Rate Ineligible	Qty	Price	Extended	Tax Amount	Total
MODOC JOINT UNIF SCHOOL DIST	CW9176I-RTG	Meraki	Cisco Wireless 9176(W7,3 radio,3 band 4x4,UWB),Global	100		58	\$ 961.38	\$ 55,760.04	\$ 4,042.60	\$ 59,802.64
MODOC JOINT UNIF SCHOOL DIST	LIC-ENT-5YR	Meraki	Meraki MR Enterprise License, 5YR	100		58	\$ 279.08	\$ 16,186.64	\$ -	\$ 16,186.64
MODOC JOINT UNIF SCHOOL DIST	C9300-48U-A	Meraki	Catalyst 9300 48-port UPOE, Network Advantage	100		1	\$ 5,255.18	\$ 5,255.18	\$ 381.00	\$ 5,636.18
MODOC JOINT UNIF SCHOOL DIST	C9300-DNA-A-48	Meraki	C9300 DNA Advantage, 48-Port Term Licenses	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-DNA-A-48-5Y	Meraki	C9300 DNA Advantage, 48-Port, 5 Year Term License	100		1	\$ 2,754.50	\$ 2,754.50	\$ -	\$ 2,754.50
MODOC JOINT UNIF SCHOOL DIST	D-DNAS-EXT-S-T	Meraki	Cisco DNA Spaces Extend Term License for Catalyst Switches	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	D-DNAS-EXT-S-5Y	Meraki	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	TE-EMBEDDED-T	Meraki	Cisco ThousandEyes Enterprise Agent IBN Embedded	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	TE-EMBEDDED-T-5Y	Meraki	ThousandEyes - Enterprise Agents	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-NW-A-48	Meraki	C9300 Network Advantage, 48-port license	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	SC9300UK9-1715	Meraki	CAT9300/9400/9500/9600 UNIVERSAL	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	PWR-C1-1100WAC-P	Meraki	1100W AC 80+ platinum Config 1 Power Supply	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-SPS-NONE	Meraki	No Secondary Power Supply Selected	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	CAB-TA-NA	Meraki	North America AC Type A Power Cable	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	NO-POWER-CORD	Meraki	ECO friendly green option, no power cable will be shipped	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-SSD-NONE	Meraki	No SSD Card Selected	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-STACK-NONE	Meraki	No Stack Cable Selected	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-SPWR-NONE	Meraki	No Stack Power Cable Selected	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9K-ACC-RBFT	Meraki	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9K-ACC-SCR-4	Meraki	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	CAB-GUIDE-1RU	Meraki	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	PWR-C1-BLANK	Meraki	Config 1 Power Supply Blank	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	TE-C9K-SW	Meraki	TE agent for IOSXE on C9K	100		1	\$ -	\$ -	\$ -	\$ -
MODOC JOINT UNIF SCHOOL DIST	C9300-NM-8X	Meraki	Catalyst 9300 8 x 10GE Network Module	100		1	\$ 1,156.49	\$ 1,156.49	\$ 83.85	\$ 1,240.34



9245 Activity Road, Ste 105
San Diego, CA 92126

Customer

MODOC JOINT UNIF SCHOOL DIST

QUOTE

Date
Quote #

3/3/2026

E2026 - J260411B - Cisco switches
and WAPs

MODOC JOINT UNIF SCHOOL DIST	NETWORK-PNP-LIC	Meraki	Network Plug-n-Play Connect for zero-touch device deployment	100	1	\$	-	\$	-	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	C9200CX-12P-2X2G-A	Meraki	Catalyst 9000 Compact Switch 12 port PoE+, 240W, Adv	100	3	\$	1,066.54	\$	3,199.62	\$	231.97	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	C9200CX-DNA-A-12	Meraki	C9200CX Cisco DNA Advantage, 12-Port Term Licenses	100	3	\$	-	\$	-	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	C9200CX-DNA12-5Y	Meraki	C9200CX Cisco DNA Advantage, 5Y Term License, 12P	100	3	\$	1,331.66	\$	3,994.98	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	C9200CX-NW-A-12	Meraki	C9200CX Network Advantage, 12-port license	100	3	\$	-	\$	-	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	CAB-TA-NA	Meraki	North America AC Type A Power Cable	100	3	\$	-	\$	-	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	SCAT9200CXUK9-1715	Meraki	Cisco Catalyst 9200CX XE UNIVERSAL	100	3	\$	-	\$	-	\$	-	\$	-	\$
MODOC JOINT UNIF SCHOOL DIST	NETWORK-PNP-LIC	Meraki	Network Plug-n-Play Connect for zero-touch device deployment	100	3	\$	-	\$	-	\$	-	\$	-	\$
Line Items Total										\$	88,307.45	\$	4,739.42	\$
Shipping (as applicable)										\$	-	\$	-	\$
Grand Total										\$	-	\$	93,046.87	\$

THANK YOU FOR YOUR BUSINESS

SPIN: 143027209, FCC # 0011991395, Certified Small Business - Micro # 40936, DIR Registration: 1000003984
GigakOM Business Information
GigakOM Job Site Terms & Conditions

1. All areas of Hand holes/ maintenance holes and conduit pathways must be provided and accessible at time of work.
 2. Work shall be performed during normal business hours unless specified in the contract SOW. Additional charges for after hour/holiday work might apply
 3. Parking on site shall be provided by the client at no cost to GigakOM.
 4. Client will provide free and clear access to all working areas.
 5. An onsite contact and access must be provided to GigakOM prior to job site arrival.
 6. Any down time resulting from the lack of access or client-required information, equipment is not the responsibility of GigakOM and is billable.
 7. A \$250 fee will be billed to client for missed appointments, or site not ready for installation. Also, \$150 will be billed for additional dispatch.
 8. Project performance and payment bond might not be included in the price, if requested, they will be added as a line item on the total awarded amount.
 9. Shipping is dock-to-dock to a single location.
- All sales are final. Exceptions may be considered if a return request is submitted to GigakOM within 20 days of the order confirmation.
Any changes to the order as described above may result in a price change. Additionally, removing any labor will incur a 15% penalty on the total labor cost.
GigakOM Terms and Conditions, Billing and SLA: <http://bit.ly/GIGAKOM-TCandSLA>

--ANY WORK NOT INCLUDED IN THIS ESTIMATE WILL BE BILLED AS TIME AND MATERIAL, INCLUDING ANY ADDITIONAL LABOR OUTSIDE OF SERVICES SPECIFIED ABOVE, CONSULTING, ETC. Please refer to GigakOM Terms AND Conditions, Billing, AND SLA for rates: Please WORK WITH YOU
The price set forth above is a good faith estimate based on the information received through the date of this Estimate and may change based on updated information. Any price changes shall be communicated to the customer through a revised Estimate.
This Estimate is valid for 30 days from the day of issue (except for rate deals). Any changes to quantities and equipment specified may result in an increase in pricing.
Payment Terms: NET 15
GigakOM WILL BILL IN PROGRESS INVOICES. HARDWARE AND SOFTWARE WILL BE BILLED UPON ARRIVAL on the customer site or at GigakOM, whichever occurs first. Services/labor will be billed at project commencement totaling up to 50% of

Shipping charges may apply to all orders. Shipping Charges are estimates and will be billed at the actual amount if higher.

Payment Details Past due amounts subject to finance charges* Customer shall reimburse all costs incurred in collecting past due amounts* *See GigakOM Standard Terms and Conditions.

For Clients that utilize USAC SLD funding, GigakOM will, based on the agreement, invoice SLD for discounted portion. In case SLD denies payment or SLD does not pay within 90 days, the Client will be responsible for the full amount.
Thank you for your business



QUOTE

KDC Technologies
27201 Tourney Road, Suite 201
Valencia, California 91355
United States

Phone: (877) 532-1112
Fax: (661) 977-4178

BILL TO
MODOC JOINT UNIF SCHOOL DIST
906 West 4th Street
Alturas, California 96101
United States

530-233-7201

Estimate Number: 5552
Customer Ref: Form 470 Application
Number: 260019871
Estimate Date: March 9, 2026
Valid Until: April 8, 2026
Grand Total (USD): **\$100,146.30**

Items	Quantity	Price	Amount
Hardware Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global CW9176I-RTG	58	\$1,077.54	\$62,497.32
License Meraki MR Enterprise License, 5YR LIC-ENT-5YR	58	\$301.05	\$17,460.90
Hardware Catalyst 9300 48-port UPOE, Network Essentials C9300-48U-E	1	\$5,669.02	\$5,669.02
Support SNTC-8X5XNBD Catalyst 9300 48-port UPOE, Network Esse CON-SNT-C93004UE	1	\$1,980.48	\$1,980.48
License C9300 DNA Essentials, 48-Port Term Licenses C9300-DNA-E-48	1	\$0.00	\$0.00
License C9300 DNA Essentials, 48-port - 3 Year Term License C9300-DNA-E-48-3Y	1	\$529.93	\$529.93
License C9300 Network Essentials, 48-port license C9300-NW-E-48	1	\$0.00	\$0.00



TECHNOLOGIES

IT Innovation. Extraordinary Service

QUOTE

KDC Technologies
27201 Tourney Road, Suite 201
Valencia, California 91355
United States

Phone: (877) 532-1112
Fax: (661) 977-4178

Items	Quantity	Price	Amount
License Network Plug-n-Play Connect for zero-touch device deployment NETWORK-PNP-LIC	1	\$0.00	\$0.00
License Cisco Catalyst 9300 XE 17.12 UNIVERSAL SC9300UK9-1712	1	\$0.00	\$0.00
Hardware 1100W AC 80+ platinum Config 1 Power Supply PWR-C1-1100WAC-P	1	\$0.00	\$0.00
Hardware No Secondary Power Supply Selected C9300-SPS-NONE	1	\$0.00	\$0.00
Hardware North America AC Type A Power Cable CAB-TA-NA	1	\$0.00	\$0.00
Hardware No SSD Card Selected C9300-SSD-NONE	1	\$0.00	\$0.00
Hardware No Stack Cable Selected C9300-STACK-NONE	1	\$0.00	\$0.00
Hardware No Stack Power Cable Selected C9300-SPWR-NONE	1	\$0.00	\$0.00
Hardware RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx C9K-ACC-RBFT	1	\$0.00	\$0.00



QUOTE

KDC Technologies
27201 Tourney Road, Suite 201
Valencia, California 91355
United States

Phone: (877) 532-1112
Fax: (661) 977-4178

Items	Quantity	Price	Amount
Hardware 12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4 C9K-ACC-SCR-4	1	\$0.00	\$0.00
Hardware 1RU CABLE MANAGEMENT GUIDES 9200 and 9300 CAB-GUIDE-1RU	1	\$0.00	\$0.00
Hardware Config 1 Power Supply Blank PWR-C1-BLANK	1	\$0.00	\$0.00
Hardware Catalyst 9300 8 x 10GE Network Module C9300-NM-8X	1	\$1,247.57	\$1,247.57
Hardware Catalyst 9000 Compact Switch 12-Port PoE+, 240W, Essentials C9200CX-12P-2X2G-E	3	\$1,150.53	\$3,451.59
Support SNTC-8X5XNBD Catalyst 9000 Compact Switch 12-Port PoE CON-SNT-C920CXPO	3	\$401.70	\$1,205.10
License C9200CX Cisco DNA Essentials, 12-Port Term Licenses C9200CX-DNA-E-12	3	\$0.00	\$0.00
License C9200CX Cisco DNA Essentials, 3Y Term License, 12P C9200CX-DNAE12-3Y	3	\$234.52	\$703.56
License C9200CX Network Essentials, 12-port license	3	\$0.00	\$0.00



QUOTE

KDC Technologies
27201 Tourney Road, Suite 201
Valencia, California 91355
United States

Phone: (877) 532-1112
Fax: (661) 977-4178

Items	Quantity	Price	Amount
C9200CX-NW-E-12			
License Network Plug-n-Play Connect for zero-touch device deployment NETWORK-PNP-LIC	3	\$0.00	\$0.00
License Cisco Catalyst 9200CX XE UNIVERSAL SCAT9200CXUK9-1715	3	\$0.00	\$0.00
Hardware North America AC Type A Power Cable CAB-TA-NA	3	\$0.00	\$0.00
Hardware 19 in Rackmount for 9200CX switches RACKMNT-19-CMPACT	3	\$36.70	\$110.10

Subtotal:	\$94,855.57
ALTURAS 7.25% (ALTURAS, CA):	\$5,290.73
Grand Total (USD):	\$100,146.30

Notes / Terms

THIS AGREEMENT ("Agreement") is made and entered into between KDC Technologies ("KDC"), located at 27201 Tournament Road, Suite 201, Valencia, CA 91355, and MODOC JOINT UNIF SCHOOL DIST, located at 906 W 4TH ST ALTURAS, CA 96101-3716.

1. Order Placement

A valid Purchase Order (PO) is required to initiate an order.

The customer understands and accepts that quoted equipment is non-returnable. All equipment provided under this agreement is new and covered by the respective manufacturer's standard warranty.

This agreement is contingent upon the approval of E-rate funding by the Universal Service Administrative Company (USAC).



QUOTE

KDC Technologies
27201 Tourney Road, Suite 201
Valencia, California 91355
United States

Phone: (877) 532-1112
Fax: (661) 977-4178

2. Delivery

Delivery dates are approximate. KDC shall not be held liable for consequential, incidental, or special damages resulting from delays.

3. Limitation of Liability

In no event shall KDC be liable for loss of profits, business, or any indirect, special, incidental, or punitive damages. KDC's total liability under this agreement shall not exceed the total amount paid by the Customer for the specific products or services giving rise to the claim.

4. Payment Terms:

Order Requirements: Payment equal to the non-discounted portion (the District's/School's share) plus applicable taxes is required to place the order.

Final Payment: The remaining balance shall be due upon proof of delivery by the shipper.

5. Payment Default

Undisputed payments not received within 30 days of the invoice date shall accrue interest at the maximum rate allowed by law. In the event of default, the Customer shall be responsible for reasonable costs of collection and attorney's fees as permitted by law. All such interest and fees are E-rate ineligible and are the sole responsibility of the Customer.

6. E-Rate Compliance

Customer agrees to file Form 486 within 5 days of FCDL receipt.

Funding Denial: If USAC denies payment for previously approved items, or if the Customer fails to maintain E-rate eligibility, the Customer is responsible for the full Financial obligation to KDC.

Customer agrees to respond to all USAC/PIA inquiries within 5 business days.

7. Entire Agreement

This Agreement is subject to a site survey (which may be conducted onsite or remotely) and final engineering design.

No other services included unless specifically stated in this proposal.

ACCEPTANCE

CUSTOMER: _____

By: _____

Title: _____

Date: _____

KDC Technologies

By: _____

Title: _____

Date: _____

SPIN #: 143029431 FCC Registration Number (FRN): 0022840524

Powered by  wave

Page 5 of 5 for QUOTE #5552



1689 Civic Center Dr, Suite# 209
Santa Clara, CA - 95050

Tax ID: 77-4521459
FRN: 0025210964
SPIN: 143036495
DUNS: 017459434

470 # 260019871

Quote # QT29851
From: Rahul Kumbhar
rahul@questivity.com
Call us at: 408-869-1690 ext: 3002
(408) 815-1771 (FAX)



Date: QT29851
Ship To: MODOC JOINT UNIF
SCHOOL DIST
906 W 4TH ST
ALTURAS, CA
96101

Attn: Rachel White

Item #	Part #	Description	E-Rate Eligibility	Qty	List Price	Extended Price	Discounted Price	Extended Price
Hardware/License and Support								
1	CW91761-RTG	Cisco Wireless 91761(W7.3 radio,3 band 4x4,UWB),Global Est. lead time of 14 day(s)	100%	58	\$2,693.84	\$156,242.72	\$1,091.01	\$63,278.58
2	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR Est. lead time of 3 day(s)	100%	58	\$752.63	\$43,652.54	\$380.06	\$22,044.64
3	C9300-48U-EDU	Catalyst 9300 48-port UPOE, K12 Est. lead time of 14 day(s)	100%	1	\$14,064.26	\$14,064.26	\$9,225.59	\$9,225.59
3.1	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.1.1	C9300-DNA-E-48-5Y	C9300 DNA Essentials, 48-Port, 5 Year Term License	100%	1	\$2,211.99	\$2,211.99	\$1,294.01	\$1,294.01
3.2	C9300-NW-E-48	C9300 Network Essentials, 48-port license Est. lead time of 14-22 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.3	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment Est. lead time of 3 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.4	SC9300UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.5	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.6	C9300-SPS-NONE	No Secondary Power Supply Selected Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.7	CAB-TA-NA	North America AC Type A Power Cable Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.8	C9300-SSD-NONE	No SSD Card Selected Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.9	C9300-STACK-NONE	No Stack Cable Selected Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.1	C9300-SPWR-NONE	No Stack Power Cable Selected Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.11	PWR-C1-BLANK	Config 1 Power Supply Blank Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.12	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.13	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4 Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.14	CAB-GUIDE-1RJ	1RJ CABLE MANAGEMENT GUIDES 9200 and 9300 Est. lead time of 14 day(s)	0%	1	\$0.00	\$0.00	\$0.00	\$0.00
3.15	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module Est. lead time of 14 day(s)	100%	1	\$3,118.92	\$3,118.92	\$1,575.05	\$1,575.05
4	C9200CX-12P-2X2G-E	Catalyst 9200 Compact Switch 12-Port PoE+, 240W, Essentials Est. lead time of 21 day(s)	100%	3	\$2,876.32	\$8,628.96	\$1,337.49	\$4,012.47
4.1	C9200CX-DNA-E-12	C9200CX Cisco DNA Essentials, 12-Port Term Licenses	0%	3	\$0.00	\$0.00	\$0.00	\$0.00
4.1.1	C9200CX-DNAE12-5Y	C9200CX Cisco DNA Essentials, 5Y Term License, 12P	100%	3	\$692.00	\$1,806.00	\$352.17	\$1,056.51
4.2	C9200CX-NW-E-12	C9200CX Network Essentials, 12-port license	0%	3	\$0.00	\$0.00	\$0.00	\$0.00
4.3	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment Est. lead time of 3 day(s)	0%	3	\$0.00	\$0.00	\$0.00	\$0.00
4.4	SCAT9200CXUK9-1715	Cisco Catalyst 9200CX XE UNIVERSAL	0%	3	\$0.00	\$0.00	\$0.00	\$0.00
4.5	CAB-TA-NA	North America AC Type A Power Cable Est. lead time of 14 day(s)	0%	3	\$0.00	\$0.00	\$0.00	\$0.00
Subtotal				154	\$26,319.96	\$229,725.19	\$16,255.40	\$102,486.85

Quote Notes:

Subtotal	\$102,486.85
Sales Tax (7.250%)	\$5,661.65
Shipping	\$0.00
GRAND TOTAL	\$108,148.50

Important Disclaimer:

All prices are displayed in USD. ¹
The above is not intended to be an offer, and the parties do not intend for the above terms to be a binding agreement among the parties with respect to the subject matter hereof.
Product, available inventory, additional fees and pricing data are updated frequently and may change without notice.
All prices and descriptions are subject to change without notice if Distributor or Manufacturer decide to do so at any point of time. In such scenarios Questivity, Inc will provide the proof of the price change provided by the Distributor or Manufacturer.
Please be advised that pricing and estimated delivery dates provided in this quote are based on the latest information available from the manufacturer and/or distributor. However, these are subject to change without prior notice due to factors beyond Questivity's control. Questivity cannot guarantee pricing or delivery timelines, as these may be impacted by manufacturer or distributor adjustments. No concessions will be granted if there are any production/delivery delays directly from the Manufacturer or Distribution. We will proactively communicate any changes that may affect your order to ensure transparency and maintain the highest level of service.
If installation services is not quoted as a separate line item that means installation is not included in the above quote. Anything which is provided in your SOW (Scope of Work) regarding installation services will be null & void.
Note: The right point of contact for this RFQ is Rahul Kumbhar. You may reach Rahul Kumbhar on: 408-869-1690 ext: 3002 or email him at rahul@questivity.com. Any other email address that you may write to at Questivity, may result in a delayed response as they would have to relay the information. We request you to reach out to our assigned executive who is working on this RFQ. Thank you for choosing Questivity, Inc and we look forward to hear from you



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Created Date 3/8/2026
Expiration Date 4/7/2026

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Ship To 906 W Fourth St
Alturas, CA 96101

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Bill To Name Modoc Joint Unified School District
Bill To 906 W Fourth St
Alturas, CA 96101

Quantity	Product Name	Product Description	Sales Price	Calculated Total Price
58	Cisco Meraki Equipment	CW9176I-RTG Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	\$1,080.34	\$62,659.72
58	Cisco Meraki Equipment	LIC-ENT-5YR Meraki MR Enterprise License, 5YR	\$301.84	\$17,506.72
1	Cisco Meraki Equipment	C9300-48U-EDU Catalyst 9300 48-port UPOE, K12	\$5,640.35	\$5,640.35
1	Cisco Meraki Equipment	C9300-NM-8X Catalyst 9300 8 x 10GE Network Module	\$1,250.81	\$1,250.81
1	Cisco Meraki Equipment	C9300-DNA-E-48-5Y C9300 DNA Essentials, 48-Port, 5 Year Term License	\$887.10	\$887.10
3	Cisco Meraki Equipment	C9200CX-12P-2X2G-E Catalyst 9000 Compact Switch 12-Port PoE+, 240W, Essentials	\$1,153.53	\$3,460.59
3	Cisco Meraki Equipment	C9200CX-DNAE12-5Y C9200CX Cisco DNA Essentials, 5Y Term License, 12P	\$379.39	\$1,138.17
1	Shipping Charge	Shipping Charge	\$0.00	\$0.00

Total Price \$92,543.46
Tax* \$6,709.42
Grand Total \$99,252.88

We are committed to providing our customers with competitive pricing. Due to dynamic global market conditions, quoted prices may be subject to adjustment prior to order confirmation. Please contact your account representative for the most current pricing information.

***Sales tax is added for quoting purposes; if your organization is exempt from sales tax; please provide your tax exemption certificate. All sales are subject to applicable sales tax at the time of shipment.**

Financing options are available with approved credit.

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