

***Rental Services
Awarded Vendors***

<i>Company Name</i>	<i>RFP Number</i>	<i>Page Number</i>	<i>HUB/MWBE</i>
<i>Backstage Productions</i>	2024-27	4	Yes
<i>Ballis Social Event Center</i>	2023-70	3	Yes
<i>BigSkye Productions</i>	2023-70	3	Yes
<i>City of Hidalgo dba Payne Arena</i>	2023-62	2	-
<i>Contacto Animal LLC</i>	2024-27	4	Yes
<i>Dulceria Fiesta Mexicana and Party Rentals (Fiesta Mexicana)</i>	2025-07	5	-
	2025-28	6	-
<i>Easy Ride Golf Cars</i>	2025-07	5	Yes
<i>Fiesta Party Rental</i>	2024-27	4	-
<i>First Born Productions LLC</i>	2023-70	3	-
<i>Flores Floral (Flores Nursery & Floral)</i>	2025-28	6	-
<i>In Depth Events, Inc.</i>	2025-07	5	-
<i>Magnolia Events</i>	2024-27	4	Yes
	2025-28	6	Yes
<i>Rancho La Esperanza (Macfred Investments)</i>	2023-62	2	-
<i>Rapid PortabAir (Facility Services)</i>	2025-28	6	Yes
<i>Satori Display</i>	2023-35	1	-
<i>Stewart Oxygen Service (S.O.S. Technologies, Inc.)</i>	2025-07	5	Yes
<i>Story First, Inc. DBA The Costumer</i>	2023-70	3	-
<i>Texas First Rentals (Texas First Rentals, LLC)</i>	2025-07	5	-



LA JOYA INDEPENDENT SCHOOL DISTRICT

Rental Services RFP #2023-35

Vendor	Contact	Phone	Discount	Delivery	Recommendation
Satori Display 3321 W US Hwy 83 McAllen, TX 78501 www.satoripromo.com	Ana Tobias Owner satoridisplay@gmail.com	Ph: 956-221-9830	10% for Rental Services	Business days: 2 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT

Rental Services RFP #2023-62 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
City of Hidalgo dba Payne Arena 2600 N 10th Street Hidalgo, TX 78557 www.paynearena.com	Gloria Tovar Executive Assistant Booking Manager gtovar@hidalgoarena.com	Ph: (956) 646-1050	0% for Rental Services	Business days: Upon Execution of Agreement	Yes
Rancho La Esperanza (Macfred Investments) 7408 N Doffing Rd Mission, TX 78574 www.rancholaesperanzargv.com	Janny Ramirez Event Coordinator info@rancholaesperanzargv.com	Ph: (956) 780-1613	0% for Rental Services	Business days: 5 days	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT

Rental Services RFP #2023-70 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Ballis Social Event Center 1620 E Griffin Parkway Mission, TX 78572	Aaron H. Balli Owner bballi13@hotmail.com	Ph: (956) 821-5944	0% for Rental Services	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
BigSkye Productions 2904 Cactus Dr. Weslaco, TX 78599 Facebook: BigSkye Productions	Samuel Garza Owner sam75garza@yahoo.com	Ph: (956) 451-1547	0% for Rental Services	Business days: 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
First Born Productions LLC PO Box 1695 Los Fresnos, TX 78566	Adolfo Garcia Sales Director adolfo.fbp@gmail.com	Ph: (956) 346-8626	5-10% off for Rental Services	Business days: 7-10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	5-10% off as a total package of audio, lighting and video.				
Story First, Inc DBA The Costumer 1020-1030 Barrett St Schenectady, NY 12305 www.thecostumer.com	Sara O'Sullivan Theatre Manager theatre@thecostumer.com	Ph: (866) 374-7442 Fax: (518) 374-0087	% for Rental Services	Business days: 4-5 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Cost of freight is dependent on UPS published shipping rates. Rate depends on size and weight of package of goods being delivered.				
Deviation Noted	Discounts on theatrical costume rentals if the order is placed 6 weeks prior to the opening performance date. Total Costume Rental is \$750.00 - \$2499.99 - 5% off. \$2500.00 - \$4499.99 - 10% off. \$4500.00 and up -15% off. Additionally, a yearly rebate is issued worth 5% of the largest costume rental order from the previous school year.				



LA JOYA INDEPENDENT SCHOOL DISTRICT

Rental Services RFP #2024-27 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Recommendation
Backstage Productions LLC 711 W. Nolana Suite 206-A McAllen, TX 78504 www.backstageproductions.us	Maricela Salinas Sales Manager msalinas@backstageproductions.us	Ph: (956) 776-4318	10% for Rental Services	Business days: 30 days Bid for Cash-Carry Prices: No	Yes
Contacto Animal LLC 606 Continental Dr. Mission, TX 78572 www.contactoanimalusa.com	Alejandro Millan Director contactoanimalusa@gmail.com	Ph: (956) 309-0482	0% for Rental Services	Business days: Bid for Cash-Carry Prices: No	Yes
Fiesta Party Rental 2808 Pueblo del Norte Mission, TX 78574	Odilia or Fernando Rocha Owners odirocha2808@gmail.com	Ph: (956) 222-8987	10% for Rental Services	Business days: As needed Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Magnolia Events 205 Nolana Loop San Juan, TX 78542	Nancy Santos Owner magnoliaeventsgv@gmail.com	Ph: (956) 533-7392	0% for Rental Services	Business days: 1-3 days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT Rental Services RFP #2025-07 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Dulceria Fiesta Mexicana and Party Rentals (Fiesta Mexicana) 2121 W. Griffin Pkwy Mission, TX 78574 www.fiestamexicanapartyrental.com/catalog	Edgar Martinez Owner edgarmartinez_88@hotmail.com	Ph: (956) 598-9631/ (956) 208-0744	Up to 25% for Rental Services	Business days: Delivery is on the date of the event specified on the contract.	Yes
Freight Charges	Free Delivery to all La Joya ISD.				
Deviations Noted	The discount can vary due to multiple reasons: season specials, package deals, multiple contracts discounts, exclusive discounts for repetitive customers and more.				
Easy Ride Golf Cars 2508 W. Expressway 83 Mission, TX 78572 www.easyridegolfcars.com	Linnet Garcia Manager ezridegolfcars@sbcglobal.net	Ph: (956) 580-3370	0% for Rental Services	Business days: 20 days Bid for Cash-Carry Prices: Yes	Yes
In Depth Events, Inc. 120 McGee St. Princeton, TX 75407 www.indepth.events	Robert Chapman President bids@indepth.events	Ph: (844) 841-4201 Fax: (469) 625-2697	0% for Rental Services	Business days: 7-10 days Bid for Cash-Carry Prices: No	Yes
Stewart Oxygen Service (S.O.S. Technologies, Inc) P.O. Box 201 Edinburg, TX 78540	Richard R. Cantu Vice-President mfserota@outlook.com	Ph: (254) 383-7812 Fax: (956) 380-1126	0% for Rental Services	Business days: 1 Day Bid for Cash-Carry Prices: No	Yes
Texas First Rentals (Texas First Rentals, LLC) 725 East State Hwy 83 Weslaco, TX 78596 https://texasfirstrentals.com/	Jesse Chavez Outside Sales Rep jesse.chavez@texasfirstrentals.com	Ph: (956) 413-8668	10-20% for Rental Services	Business days: Within 36 hours (or sooner) upon request Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$225 (per truck) equipment delivery service and/or \$225 (per truck) pick up service.				
Deviations	Discount Rates: 10% off on the day rate, 10% off on the week rate, and 20% off on the month rate.				



LA JOYA INDEPENDENT SCHOOL DISTRICT

Rental Services RFP# 2025-28 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Dulceria Fiesta Mexicana and Party Rentals (Fiesta Mexicana) 2121 W Griffin Pkwy Mission, TX 78574 www.fiestamexicanapartyrental.com/catalog	Edgar Martinez Owner edgarmartinez_88@hotmail.com	Ph: (956) 598-9631 or (956) 208-0744	25% for Rental Services	Business days: 1 day	Yes
Freight Charges	Free delivery to all La Joya ISD.				
Deviations Noted	The discount can vary due to multiple reasons: season specials, package deals, multiple contracts discounts, exclusive discounts for repetitive customers and more. Delivery date will be on the day of the event.				
Flores Floral (Flores Nursery & Floral) 1412 E. Expressway 83 Penitas, TX 78560	Diana Flores Owner floresflowers386@gmail.com	Ph: (956) 580-8186	0% for Rental Services	Business days: 3 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Magnolia Events 4010 S Veterans Edinburg, TX 78542	Nancy Santos magnoliaeventsrgv@gmail.com	Ph: (956) 862-8711	10% for Rental Services	Business days: 1-2 days	Yes
Rapid Portable Air (TRS Facility Services) 1503 W. Polk Ave, Ste Rear Pharr, TX 78577	Andres Garza / Luis Torres Sales Department Info@rapidportableair.com	Ph: (956) 258-5041	4-20% for Rental Services	Business days: 1 day Bid for Cash-Carry Prices: No	Yes
Freight Charges	La Joya will receive a one time delivery and pick up charge of \$250. No matter how many units or trips we need to take during the bid 2 year window.				
Deviations Noted	Discounts given are 20% on regular daily rate, 7% on regular weekly rate, and 4% on a regular monthly rate. A price quote will be uploaded in the response attachments.				