

Books
Awarded Vendors

Company Name	Bid Number	Page Number	HUB/MWBE
ABDO Publishing	2022-75	1	-
A to Z Books, LLC	2023-94	7	Yes
AKJ Education	2023-94	7	-
Barnes & Nobles Bookseller - New York, NY	2022-75	1	-
B.E Publishing	2023-94	7	-
Bellwether Media	2022-75	1	-
Books By the Bushel, LLC	2023-94	7	Yes
Booksource (GL Group, Inc.)	2022-75	1	-
Bound to Stay Bound Books, Inc.	2022-75	1	-
Brewster's Guacamaya Enterprises	2022-75	1	-
Capstone (Coughlan Companies, LLC)	2022-75	2	-
Cengage Learning, Inc.	2022-75	2	-
Cherry Lake Publishing & Sleeping	2022-75	2	-
Charter Textbooks, Walker Bookstore, Alliance Book Services	2023-94	7	Yes
Children's Plus, Inc.	2022-75	2	-
Complete Book and Media Supply, LLC	2023-94	7	Yes
Delaney Educational	2022-75	2	-
Discovery Toys	2022-75	2	Yes
Doylene & Associates, Inc.	2022-75	2	-
EDC Educational Services/Usborne Books (Educational Development Corporation)	2022-75	2	-
Escue & Associates (Lektro, Inc.)	2022-75	3	-
	2023-94	8	-
Follet Content Solutions, LLC	2023-94	8	-
Gateway Printing & Office Supply, Inc.	2022-75	3	-
Gumdrop Books	2023-94	8	-
High End Advertising	2022-75	3	-
Junior Library Guild	2023-94	8	-
Just Right Reader, Inc.	2022-75	3	-
Keystone Books & Media	2022-75	3	Yes
Knowsys Educational Services, LLC	2022-75	3	Yes
Lamac, Inc.	2023-94	8	Yes
Lectorum Publications, Inc	2022-75	3	Yes
	2023-94	8	Yes
Lerner Publishing Group	2022-75	4	-
Mackin Educational Resource (Mackin Book Company)	2022-75	4	-
Mastery Education	2023-94	9	-
Mrs. Nelson's Book Company, LLC	2023-94	9	Yes

<i>National Educational Systems, Inc.</i>	2022-75	4	Yes
<i>North Star Editions</i>	2022-75	4	-
<i>OverDrive, Inc.</i>	2022-75	4	-
<i>Perfection Learning</i>	2023-94	9	-
<i>Perma-Bound Books (Hertzberg-New Method, Inc.)</i>	2022-75	4	-
<i>Prestwick House, Inc.</i>	2023-94	9	-
<i>QEP Professional Books (QEP, Inc.)</i>	2023-94	9	-
<i>Rainbow Book Company</i>	2022-75	4	-
<i>Rosen Publishing Group & Powerkids Press & Rosen Classroom & Rosen Digital (The Rosen Publishing Group, Inc.)</i>	2023-94	10	-
<i>Savvas Learning Company LLC.</i>	2022-75	5	-
	2023-94	10	-
<i>Scholastic, Inc.</i>	2022-75	5	-
<i>Scholastic Library Publishing, Inc.</i>	2023-94	10	-
<i>School Specialty Inc.</i>	2022-75	5	-
<i>Superior Text, LLC</i>	2022-75	5	-
<i>Sweet Pipes</i>	2023-94	10	Yes
<i>Teacher Discovery, Inc.</i>	2022-75	5	-
<i>Textbook Warehouse (Textbook Warehouse, LLC.)</i>	2022-75	5	-
<i>The Child's World, Inc.</i>	2022-75	6	Yes
<i>The Latino Family Literacy Project (Lectura, Inc)</i>	2022-75	6	Yes
<i>The Reading Warehouse</i>	2022-75	6	Yes
	2023-94	10	Yes
<i>World Book, Inc.</i>	2022-75	6	-
<i>Youthlight</i>	2023-94	11	-



LA JOYA INDEPENDENT SCHOOL DISTRICT

Books RFP #2022-75

Vendor	Contact	Phone	Discount	Delivery	Awarded
ABDO Publishing P.O. Box 398166 Minneapolis, MN 55439 https://abdobooks.com/current-catalogs	Joan Johnson Office Manager customerservice@abdobooks.com	Ph: (800)800-1312 Fax: (800)862-3480	0% for Books	Business days: 7-10 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted	30% discount off list price is already reflected in our catalogs and online at abdobooks.com. Shipping: UPS ground, but other freight carriers are also used depending on customer's needs.				
Barnes & Noble Booksellers, Inc 122 Fifth Avenue Contracts and Vendor Forms New York, NY 10011 www.barnesandnoble.com	Shelby Rivera Business Development Manager srivera@bn.com	Ph: (516)419-1068	20% for Books	Business days: 7-14 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted	20% discount on orders up to \$999.99. Excluded from discount are textbooks, reference and technical book orders. eBooks, eReaders, audio-visual materials (CDs and DVDs) have a discount range of 0-25%. Bulk (book) order discounting includes 30% on orders \$1000-\$4999.99 or >100 units and 35% on orders over \$5000 or >100 units.				
Bellwether Media 6012 Blue Circle Drive Minnetonka, MN 55343 https://bellwethermedia.com/	Kayla Newell Customer Service orders@bellwethermedia.com	Ph: (612)825-2545 Fax: (612)825-2544	0% for Books	Business days: 2-3 days, orders with library processing can take 1-3 weeks to ship Destination FOB LJISD: Bid for Cash-Carry Prices:	Yes
Deviations Noted	Our school/library price is discounted (around 30%) from the retail/list price. A 30% discount from list price is already reflected in catalogs and online at www.bellwethermedia.com . Paperbacks are a set price (\$6.99 or \$7.99 depending on the imprint).				
Booksource (GL group, Inc.) 1230 Macklind Ave. St. Louis, MO 63110 www.booksource.com	Anna Frazier Literacy Accounts Manager afrazier@booksource.com	Ph: (800)444-0435 Fax: (800)647-1923	0-25% for Books	Business days: 7-14 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Freight is free on POs over \$150, otherwise \$9.99.				
Bound to Stay Bound Books, Inc. 1880 West Morton Jacksonville, IL 62650 www.btsb.com	Sarah Schmidt Customer Support Rep sschmidt@btsb.com; orders can be sent to orders@btsb.com	Ph: (800)637-6586 Fax: (800)747-2872	0% for Books	Business days: 10 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	30% discount from Publisher list price in effect at time of shipment plus prebinding charge of \$10.09 per book firm through 8/31/2025. Short discount titles are reduced by 10%. When using our online catalog at www.btsb.com , your discounted price will be shown.				
Brewster's Guacamaya Enterprises 1217 N. Glasscock Mission, TX 78572 fbrewsteriii@yahoo.com	Frank Brewster III Owner fbrewsteriii@yahoo.com	Ph: (956)907-0535	10% for Books	Business days: 15-30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	BGE charges a usual and customary fee of 10% added to the total order. In return, BGE will give back to your department/school district those 10% back by way of a donation after the purchase has been made and paid. In addition, no we deliver the merchandise so as to make absolutely sure none of our merchandise has been damaged upon delivery.				

Capstone (Coughlan Companies, LLC) 1710 Roe Crest Drive North Mankato, MN 56003 www.capstonepub.com	Customer Service customerservice@capstonepub.com	Ph: (800)747-4992 Fax: (888)262-0705	0% for Books	Business days: 7-10 days ARO, orders with library processing may take up to 2-2 1/2 weeks. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Library Division-Hard Cover & eBooks: 25% off List Price is reflected in the catalog and on the website as School/Library Price (S/L). Classroom Division-Paperback & eBooks: Various programs are discounted 5-10%. Catalog and website pricing reflects discount. PebbleGo, PebbleGo Create and Capstone Connect Products: multi-site, multi-database discounts available. Call Customer Service or your sales consultant for quote". No charges for packaging. Shipping: free on orders of \$500.00 or more; 10% of subtotal on orders below \$500.00 with \$7.00 minimum. Capstone Reward Members receive free shipping on all orders.				
Cengage Learning, Inc. 5191 Natorp Blvd. Mason, OH 45040 www.ngl.cengage.com www.gale.com/schools	Customer Service Representative schoolcustomerservice@cengage.com; gale.orders@cengage.com	Ph: Cengage:(888)915-3276 Gale: (800)877-4253, option 3 Fax Gale: (800)414-5043	0% for Books	Business days: 7-10 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Please note: there is no delivery charge for Gale orders.				
Cherry Lake Publishing & Sleeping Bear Press (CBM LLC) 1750 Northway Drive, Ste. 101 North Mankato, MN 56003 www.cherrylakepublishing.com	Mary Randall Customer Service Lead customerservice@cherrylakepublishing.com	Ph: (866)918-3956 Fax: (866)489-6490	30% Off List Price	Business days: 5 days without processing Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Children's Plus, Inc. 1387 Dutch American Way Beecher, IL 60401 www.hellopci.com	John G. Walsh Vice President orders@hellopci.com	Ph: (800)230-1279 Fax: (800)896-7213	0% for Books	Business days: 30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Delaney Educational 1455 W. Morena Blvd San Diego, CA 92110 deebooks.com	Joseph Walsh Vice President of Sales orders@deebooks.com	Ph: (800)788-5557 Fax: (800)660-2199	0% for Books	Business days: 30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Discovery Toys 4950 Waringford Drive Mehlville, MO 63128 www.discoverytoys.com/KidzzAtHeart	Cindy Jeans Educational Consultant KidzzAtHeart@aol.com	Ph: (314)487-7406	0% for Books	Business days: 5-7 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	0-10% Proof of Insurance can be provided, as necessary or as needed. Discovery Toys 2021-2022 Catalog, Discovery Toys Spring - Summer 2022 Handouts. We will be getting a new catalog August 2022! With an order of \$250.00 or more, your school district will receive 10 % in FREE Curriculum Support Materials. Standard shipping: up to \$49.99 = \$9.99, \$50.00 to \$99.99 = \$13.99, and \$100.00 or more = 15%.				
Doylene & Associates, Inc. 32711 Teal Street Brookshire, TX 77423	Doylene Escue President/Sales Representative doylene@doylenebooks.com	Ph: (832)250-6015 Fax: (855)843-8435	10-15% depends on item call for quote	Business days: 10-45 days depending on order Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Shipping may apply on some items. Please call or email for quote.				
EDC Educational Service / Usborne Books (Educational Development Corporation) 5402 S 122nd E Ave Tulsa, OK 74146 https://ubamlibrary.com/c/10/kane-miller	Hali Simmons Ed. Services Admin. Coordinator ubam@edcpub.com	Ph: (918)622-4522 Fax: (918)663-2525	0% for Books	Business days: 14-28 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Shipping and handling 8%, minimum \$6.95. Processed books are not returnable if processed according to your instructions unless defective or damaged in shipment.				

Escue and Associates (Lektro, Inc.) 4309 River Ranch Circle Robstown, TX 78380 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: (800)676-2093 Fax: (800)301-4040	10-30% off list prices	Business days: 45-60 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	Quote number will change with each and every quote				
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 https://shopgatewayp.com/	Chris Diaz RGV Sales Manager csr.rgv@gatewayp.com	Ph: (956)383-3861 Fax: (956)316-0253	27% for Books	Business days: 1-5 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
High End Advertising 2504 Santa Paula Mission, TX 78572 www.highendad.com	Mariano Nunez Owner mnunez@highendad.com	Ph: (956)600-7777	0% for Books	Business days: 15-20 days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Just Right Reader, Inc. 367 14th Ave. San Francisco, CA 94118 www.justrighthereader.com	Sara Rich CEO schools@justrighthereader.com	Ph: (415)572-7952 Fax: (415)480-8322	5% for Books	Business days: 15-30 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vemdor Reference Number	LaJoya				
Deviations Noted	Pricing included in the catalog do not include shipping. Our shipping fee 3% for orders over \$10,000.00 and 8% for orders less than \$10,000.00				
Keystone Books & Media 12526 Cutten Road, Suite C Houston, TX 77066 www.keystonebooksmedia.com	Sadie Witvoet Bid Specialist cs@keystonebook smedia.com	Ph: (866)231-7780 Fax: (888)581-4850	0% for Books	Business days: 30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Knowsys Educational Services, LLC PO Box 384 La Ward, TX 77970 www.MyKnowsys.com	Sheila Griffith President sgriffith@myknowsys.com	Ph: (512)961-8522 Fax: (877)794-1186	2% for Books	Business days: 14 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted	Shipping and handling is 10% of materials price, minimum is \$18.00.				
Lectorum Publications, Inc. 205 Chubb Avenue Lyndhurst, NJ 07071 www.lectorum.com	Gladys Ochoa Customer Service Manager gochoa@lectorum.com	Ph: (201)559-2226 Fax: (877)532-9676	20% for Books	Business days: 15 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Discounts - The 20% discount offered to schools is firm for the contract period and it is already reflected in our current catalog prices highlighted in red. Publisher's list prices are subject to change; therefore, changes will be reflected in our new catalog prices. For high value orders, please contact us to request a quote. Library Services - Processing fees apply. Attached is the Library Services Order Form for details and pricing. Shipping Charges - \$11.00 on orders up to \$99.99, 11% on orders from \$100.00 - \$1,999.99, 10.5% on orders from \$2,000.00 - \$4,999.99. Orders in excess of \$5,000.00 are shipped free of charge if sent to one location. Returns & Exchanges - All our books are guaranteed and are returnable, provided they are in good resalable condition, if not fully satisfied. Returns must be made within 30 days of receipt of shipment. Contact gochoa@lectorum.com for a permission to return that must be included in the shipment and indicate if you would like that title to be exchanged for another or received a credit note for it. Claims - We take extreme care in filling all of our customer's orders. However, if there is a discrepancy or damaged material received, please contact our Customer Service Representative, Gladys Ochoa gochoa@lectorum.com within 5 business days of receipt of the shipment so that we can take immediate steps to correct it. Statement of Warranty - We offer a 12 month warranty for the books listed in our 2022 Children's Catalog. They are manufactured to the standards of the Library Binding Institute Standards.				

Lerner Publishing Group 241 First Ave N Minneapolis, MN 55401 https://lernerbooks.com	Customer Service custserve@lernerbooks.com	Ph: (800)328-4929 Fax: (800)332-1132	25% for Books	Business days: 15 days for non-processed orders; 25 days for process orders. Destination FOB LJISD: Bid for Cash-Carry Prices:	Yes
Deviations Noted	Free shipping and packaging on orders over \$350.00. Otherwise, 10% freight, with a minimum of \$7.50.				
Mackin Educational Resources (Mackin Book Company) 3505 County Road 42 West Burnsville, MN 55306 www.mackin.com	Orders orders@mackin.com	Ph: (800)245-9540 Fax: (800)369-5490	0% for Books	Business days: 28 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Mackin is offering an additional 5% discount off mackin.com (which is already discounted up to 45% off list price) for print, eBooks, and Multimedia (DVDs, BluRay, CDs, MP3s). Digital Audiobooks, Makerspace products, Playaway devices and streaming video are excluded from this additional discount. A second and final shipment (if necessary) is usually shipped 40-45 days ARO. Large or complex orders may require additional timelines for delivery. Digital materials will be accessible in your Mackin via account generally within 3-10 days ARO.				
National Educational Systems, Inc. 6333 De Zavala Rd., Ste. 106 San Antonio, TX 78249 www.shopnes.com	Sylvia Cantu Administrator customerservice@shopnes.com	Ph: (210)558-6888 or (800)231-4380 Fax: (210)699-4674	5% for Books	Business days: 10-14 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Free standard shipping for orders over \$1500.00 (not including furniture or freight items) delivered within the United States. If order is under \$800, we'll add 15% of your merchandise total for shipping, with a minimum charge of \$12.95. A restocking fee may apply. All products being return must be in its original packaging and in re-sellable condition.				
North Star Editions 2297 Water Drive Mendota Heights, MN 55120 northstareditions.com	Ben Coward Sales Coordinator sales@northstareditions.com	Ph: (888)417-0195	40% for Books	Business days: 3-5 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
OverDrive, Inc. One OverDrive Way Cleveland, OH 44125 www.marketplace.overdrive.com	Jack Darden Account Executive sales@overdrive.com	Ph: (216)573-6886 Fax: (216)573-6888	0% for Books	Business days: 1 day Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	All pricing for digital content is set by the publisher, and OverDrive does not offer a discount; however, we can advocate on behalf of you to get discounted pricing. However, publishers offer discounts on select ebooks and audiobooks on a seasonal basis. These discounts vary and can be as much as 75%. Prices shall be quoted to include shipping and packing costs. If freight charges apply, please provide detailed description.				
Perma-Bound Books (Hertzberg-New Method, Inc.) 617 E. Vandalia Road Jacksonville, IL 62650 www.perma-bound.com	Tracy Newingham CSR books@perma-bound.com	Ph: (800)637-6581 Fax: (800)551-1169	0% for Books	Business days: 30-60 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Prices in our catalogs and on our website are pre-discounted up to 40% on publisher list prices. We are offering La Joya ISD and additional 3% off books in our Perma-Bound bindings. Prices quoted with shipping, free shipping would apply to all orders over \$100.00.				
Rainbow Book Company 100 N. Fairway Dr. #120 Vernon Hills, IL 60061 www.rainbowbookcompany.com	Michael Beechin Vice President orders@rainbowbookcompany.com	Ph: (800)255-0965 Fax: (800)827-5988	0% for Books	Business days: 30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes

Savvas Learning Company LLC (formerly Pearson K12 Learning LLC) (Gateway Education Holdings LLC) 15 E Midland Ave, Ste 502 Paramus, NJ 07652 https://www.savvas.com	Gina Floyd Director of Sales k12customerservice@savvas.com	Ph: (800)848-9500 Fax: (877)260-2530	0% for Books	Business days: 7-10 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
Please find our deviations uploaded in the Response Attachments tab. Please contact your account representative for further discussion regarding discounts. Shipping and handling charges are added to the invoice. Delivery times will vary during back to school.					
Scholastic, Inc 90 Old Sherman Turnpike Danbury, CT 06810 https://shop.scholastic.com/	Elizabeth Stamper Senior Account Executive educationorders@scholastic.com	Ph: (800)724-2222 Fax: (800)560-6815	25% for Books	Business days: 4-6 weeks Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
Please see attached deviations document. All discounts shall be quoted from published catalog pricing, list price or shelf price, freight included. Clarification: Scholastic's shipping and handling rate of 9% is added as a separate line item to the final discounted cost of books purchased, with few exceptions. If the district requires a quote in which freight (S&H) is not shown as a separate line item, please request a custom quote at time of order.					
School Specialty Inc. W6316 Design Drive Greenville, WI 54942 https://www.schoolspecialty.com/digital-catalogs	Customer Care Orders@schoolspecialty.com	Ph: (888)388-3224 Fax: (888)388-6344	33% for Books	Business days: 3-30 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Vemdor Reference Number					
Q-210406					
Deviations Noted					
\$9.95 minimum or 15% charge based on net subtotal, \$9.95 minimum or free over \$49 based on net subtotal; free freight. Orders will ship within 3-30 days ARO. . Returns may be subject to a restocking fee depending on the circumstances. SSL will not pay for items purchased from other vendors.					
Superior Text, LLC 151 Airport Industrial Drive Ypsilanti, MI 48198 www.superiortext.com	Oz DePaula Account Manager odepaula@superiortext.com	Ph: (866)482-8762 Fax: (877)482-8843	10% for Books	Business days: 10-15 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
10% off publisher list price for new instructional materials 15% off catalog price for all in-stock reconditioned instructional materials 38.5% off publisher list price for classroom literature and mass market paperbacks.					
Teachers Discovery Inc. (American Eagle Company Inc.) 2741 Paldan Drive Auburn Hills, MI 48326 www.teachersdiscovery.com	Customer Service orders@teachersdiscovery.com	Ph: (800)832-2437 Fax: (800)287-4509	0-13% for Books	Business days: 5-7 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
Please note that the catalog prices expire December 31, 2022 Product prices do not reflect freight charges. Freight charges, (may expire 12/31/22), apply to all orders: 2022 standard shipping and handling charge is \$0 to \$49.99 = \$9.99, \$50.00 to \$99.99 = \$13.99, \$100.00 or more 15%.					
Textbook Warehouse (Textbook Warehouse, LLC.) 936 Curie Drive Alpharetta, GA 30005 www.textbookwarehouse.com	Delores Knighting Sales Representative delores@textbookwarehouse.com	Ph: (800)796-9152 x212 Fax: (800)796-9154	0% for Books	Business days: 7-10 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
Discounts - *5% Off Publishers List Price for Library Books, New Textbooks, Workbooks, TEs, Instructional & Technical Manuals, Library Books, Foreign Language Books, and other Book Titles at www.textbookwarehouse.com ; *10% Off catalog prices for in-stock used textbooks, Workbooks, and TEs at www.textbookwarehouse.com ; *37% Off Publishers List Price on new paperback Classic and Trade Novels, Reference, and Test Prep Materials at www.textbookwarehouse.com . Prices quoted include shipping and packaging costs.					

The Child's World, Inc. 1980 Lookout Drive Mankato, MN 56003-1705 https://childsworld.com	Amy C. Dols Sales & Service Manager info@childsworld.com	Ph: (800)599-7323 Fax: (888)320-2329	30% for Books	Business days: 12-14 with full processing and 4-6 days with no processing. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	BD00359				
The Latino Family Literacy Project (Lectura, Inc.) 1107 Fair Oaks Avenue #225 South Pasadena, CA 91030 https://www.lecturabooks.com and https://www.latinoliteracy.com	Lori Schiffhauer Office Manager info@LecturaBooks.com	Ph: (626)799-7341	0-10% discount for Books	Business days: 1-4 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	10% discount for regular price individual books for orders greater than \$20,000. Discount does not apply to book sets, All-Inclusive Offers, and Specials that are already discounted. Shipping rates: 1-5 books \$10.00, 6-19 books \$15.00, 20-50 books \$20.00, 51-100 books \$40.00, 101-200 books \$80.00, 201 + books 10% of order.				
The Reading Warehouse PO Box 41328 North Charleston, SC 29423 readingwarehouse.com	Jessica Maggay Bid Coordinator jessicam@thereadingwarehouse.com	Ph: (866)391-7323 Fax: (866)546-2544	27-36% for Books	Business days: 5-14 days for in stock products Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Shipping charges: orders to \$100.00 = \$4.95, orders \$100.00 - \$500.00 = \$9.95, orders over \$500.00 = free!				
World Book, Inc. 180 N. LaSalle Street, Suite 900 Chicago, IL 60601 https://www.worldbook.com/ digimag?c=world- book-2022-2023&page=1	Lauren LoPiccolo Educational Sales Consultant lauren.lopiccolo@worldbook.com OR SLHelp@worldbook.com	Ph: (800)975-3250 Fax: (888)922-3766	0% for Books	Business days: 7-10 days ARO Destination FOB LJISD: Yes, unless Next Day Air Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	TX-RFP#2022-75--SLN				
Deviations Noted	Discounted pricing for World Book Print Products are included in the catalog. World Book, Inc. releases a new catalog each year on July 1st that is then in effect until June 30th of the following year. Pricing is determined by the catalog in effect at the time of purchase.				



LA JOYA INDEPENDENT SCHOOL DISTRICT

Books RFP 2023-94 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
A to Z Books, LLC 380 Woodward Crescent West Seneca, NY 14224 www.shopatozbooks.com	Leah Hambridge Director of Operations sales@atozbooksllc.com	Ph: (888) 368-6742 Fax: (716) 539-4004	10% for Books	Business days: 14-21 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Additional volume/quantity discounts may apply. Please email sales@atozbooksllc.com for a quote to ensure you are receiving the highest discount possible.				
AKJ Education (AKJ Wholesale LLC) 4702 Benson Ave Halethorpe, MD 21227 www.akjeducation.com	Sales Administration Team salessupport@akjeducation.com	Ph: (800) 922-6066 Fax: (888) 770-2338	30 -35% for Books	Business days: Average 30-45 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	10% of subtotal and free on orders over \$5,000				
B.E. Publishing PO Box 8558 Warwick, RI 02888 www.bepublishing.com	Robin Wardle Customer Service Rep orders@bepublishing.com	Ph: (888) 781-6921 Fax: (401) 781-7608	10% for Books	Business days: 7-10 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is 10% of the total invoice				
Books By The Bushel, LLC PO Box 261 307 Warren St. Versailles, OH 45380 www.booksbythebushel.com	Brandi Darnell Customer Care cc@booksbythebushel.com	Ph: (877) 251-6598 Fax: (877) 405-3018	0 -75% for Books	Business days: 7-10 days Destination FOB LJISD: Yes	Yes
Charter Textbooks, Walker Bookstore, Alliance Book Services 1104 W Geneva Dr Tempe, AZ 85282 www.walkerbookstore.com	Susan Walker Owner quoting@walkerbookstore.com	Ph: (866) 722-7833 x 1 Fax: (866) 722-7833	0-80% for Books	Business days: 30 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Vendor Reference Number	Quote # given when quoted				
Complete Book and Media Supply, LLC 1200 Toro Grande Drive Suite 200 Cedar Park, TX 78613 https://www.completebook.com/	Customer Service Quotes@completebook.com	Ph: (800) 986-1775 Fax: (512) 616-0410	0-50% for Books	Business days: 10-14 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free over \$50 - shipping charge will be added if threshold not met quote				

Escue and Associates 4309 River Ranch Circle Robstown, TX 78380 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: (800) 676-2093 Fax: (800) 301-4040	10-30% for Books	Business days: 30-60 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	Quote number				
Follett Content Solutions, LLC 1340 Ridgeview Drive McHenry, IL 60050 www.titlewave.com	Brian Ledesma Sales Consultant fssorders@follettlearning.com	Ph: (888) 511-5114 Fax: (800) 852-5458	0% for Books	Business days: Destination FOB LJISD: Yes Bid for Cash-Carry Prices:	Yes
Deviations Noted	Deviations are on enclosed Bid Response,				
Gumdrop Books 802 N. 41st St. Bethany, MO 64424 www.gumdropbooks.com	Lori Nashan Customer Service Manager wecare@gumdropbooks.com	Ph: (800) 821-7199 Fax: (866) 321-7199	18% for Books	Business days: 10-15 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Prices reflect discount up to 70% off list price, Library services are not discounted, but several items are free. A price sheet of cataloging prices, options and placements is included in Response Attachments.				
Junior Library Guild 7858 Industrial Parkway Plain City, OH 43064 juniorlibraryguild.com	Customer Service customerservice@juniorlibraryguild.com	Ph: (800) 491-0174 Fax: (800) 827-3080	Prediscounted % for Books	Business days: 30 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices:	Yes
Lamac, Inc. 212 South Broadway Street McAllen, TX 78501 lamac.espswebsite.com	Agustin Salmon Manager lamacmcallen@gmail.com	Ph: (956) 682-0552 Fax: (956) 682-6270	10% for Books	Business days: 5 to 7 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Shipping fees for orders over \$150.00				
Vendor Reference Number	Quote number				
Lectorum Publications, Inc. 205 Chubb Avenue Lyndhurst, NJ 07071 www.lectorum.com	Gladys Ochoa Customer Service Manager gochoa@lectorum.com	Ph: (800) 345-5946, x-2226 Fax: (877) 532-8676	20% for Books	Business days: 15 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$11.00 on orders up to \$99, 11% on orders from \$100.00 to \$1,999.99 and 10.5% on orders from \$2,000.00 to \$4,999.99 net. Orders in excess of \$5,000.00 are shipped free of charge if sent to one location.				
Deviations Noted	Publisher's list prices are subject to change, if so, changes will be reflected in our 2023 catalog prices. Delivery Time• In stock items ship in 8 days. • Out of stock items: - - Foreign: Ship within 6-8 weeks Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location. Returns are guaranteed and may be returned for full credit (not applicable to processed books). Returns must be made within 30 days of receipt of shipment in sealable condition, unmarked, uncirculated and accompanied by a copy of our return authorization. Statement of Warranty We offer a 12 months warranty for our "prebound " titles only. They are manufactured to the standards of the Library Binding Institute Standards.				

Mastery Education 25 Philips Parkway Suite 150 Montvale, NJ 07645 https://masteryeducation.com/tx-home/	Barbara Dexter Customer Service Manager bdexter@masteryeducation.com or cs@masteryeducation.com	Ph: (800) 822-1080 x 208 Fax: (201) 712-0045	0% for Books	Business days: 7-10 days for print; 72 hours for digital product. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: N/A	Yes
Freight Charges	Shipping charges for print materials are additional: 12% of order. If drop ships are requested, please add an additional 4% to shipping. Minimum shipping charge is \$25 for orders up to \$259.99. No shipping charges for digital product. Shipping charges are additional and not included in any catalog pricing. Rush delivery fees will be charged to the district. Shipping is FOB Destination, freight prepaid & ADD. •				
Deviations Noted	For the latest pricing visit https://masteryeducation.com/tx-home/ . • Minimum quantity purchase of our digital Measuring Up Live 2.0 product is 31 licenses per subject/per grade. The minimum SE order quantity is 25 student editions of the same content and grade level. • Payment terms follow a Net 30 guideline. Mastery Education warrants damaged goods received. All requests for the exchange must be called into into our Customer Service team for authorization with proof of your receipt. Unopened packages in salable condition may be returned for credit (less shipping) within 30 days of shipment. Kits must be returned in their entirety for credit; no partial credits will be issued. There are no returns on digital products as ample time is provided to districts, which include our free demos and reviews. Exchanges made must be for equal value and the same number of books. Each school district is responsible for shipping exchanged items or returned books back.				
Mrs. Nelson's Book Company LLC 1650 W. Orange Grove Ave. Pomona, CA 91765 www.mrsnelsons.com	Koby Klinghoffer Office Manager bookcompany@mrsnelsons.com	Ph: (909) 397-7820	22% for Books	Business days: 30 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: N/A	Yes
Freight Charges	Free on orders over \$300 and \$8.49 for orders below \$300				
Perfection Learning 1000 N. 2nd Avenue. P.O. Box 500 Logan, IA 50325 www.perfectionlearning.com	Customer Service orders@perfectionlearning.com	Ph: (800) 831-4190	0-30% for Books	Business days: Trade 4-21 days; Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Orders over \$1,000 are 12% shipping on print, print/eBook bundle, and print/interactive bundle items in order. Orders under \$1,000 are 12% shipping on print, print/eBook bundle, and print/interactive bundle items in order plus once per order \$6.99 handling fee. Digital Orders—6% fee on eBooks and interactive editions in an order				
Prestwick House, Inc 58 Artisan Dr. Smyrna, DE 19977 www.prestwickhouse.com	Christine Stanley Customer Service Manager info@prestwickhouse.com	Ph: (800) 932-4593 Fax: (888) 718-9333	0% -34% for Books	Business days: 4 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: N/A	Yes
Freight Charges	Shipping charges apply to all orders. Prepaid and invoiced.				
Deviations Noted	Please allow four days upon receipt. All orders placed before 2:00				
QEP Professional Books (QEP, Inc.) 3273 Independence Pkwy Plano, TX 75075 www.qepbooks.com	Maria Mitchell Purchasing Manager qeporders@qepbooks.com	Ph: 800-323-6787 Fax: 972-964-2104	0-35% for Books	Business days: 5-7 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Minimum shipping \$7.00; orders over \$100, add 9%. Orders over \$5000, free shipping.				
Deviations Noted	Please see attached Exceptions Page.				

Rosen Publishing Group AND PowerKids Press AND Rosen Classroom AND Rosen Digital (The Rosen Publishing Group, Inc.) 29 East 21st Street New York, NY 10010 www.rosenpublishing.com www.rosenclassroom.com	Arlene Riley Director Customer Care custserv@rosenpub.com	Ph: (800) 237-9932	0% for Books	Business days: 7-10 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: N/A	Yes
Savvas Learning Company LLC (formerly Pearson K12 Learning LLC) (Gateway Education Holdings LLC) 15 E Midland Ave, Ste 502 Paramus, NJ 07652 www.savvas.com	Gonzalo Garza Account Manager k12customerservice@savvas.com or gonzalo.garza@savvas.com	Ph: (800) 848-9500 Fax: (877) 260-2530	0% for Books	Business days: 15-45 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges					
Pricing for the products proposed does not include shipping charges due to the fact that these charges can vary widely depending on the configuration purchased. Applicable shipping/handling/freight charges are added to the invoice. All domestic orders are subject to approximately 8–10% combined shipping and handling charge. Texas state-adopted items ship free.					
Deviations Noted					
Savvas will hold pricing firm for the current school year. Purchases made in subsequent years are subject to the then-current catalog pricing. Savvas will arrange for delivery of products after placement of an order by the District. Digital products may be available within 15 days, if allowed by applicable licenses; but, tangible products, such as textbooks, etc. require processing & shipping that generally ranges from 15-45 days after order placement. Savvas will work with the District to define delivery dates, as well as dates by which orders must be received by Savvas in order to meet such delivery dates. Savvas will look to correct any defective or nonconforming work as quickly as practicable. Payment terms are net 30 days of receipt of goods (in the case of physical products), activation of licenses (in the case of digital products) or completion of services (in the case of training or other professional services). As Savvas invoices customers at the start of a subscription term, Savvas takes exception to the statement that “Under no circumstances will the vendor be paid in advance.” Section 14, Warranty/Maintenance Agreement; Section 15, Manufacturer’s Guarantee; Section 16, Limitation of Warranty; & Section 17, Warranty Period, subsection (d): Savvas warrants that its products will perform as stated in the accompanying bid, any product documentation & applicable terms, & disclaims all other warranties, including any express or implied warranties under the UCC, to the fullest extent allowed by law. Please see Response Attachments for full text of our deviations.					
Scholastic Library Publishing, Inc. 90 Old Sherman Turnpike Danbury, CT 06816 https://scholasticlibrary.digital.scholastic.com	Customer Service slpservice@Scholastic.com	Ph: (800) 621-1115 x1 Fax: (866) 783-4361	30- 40% for Books	Business days: 10-30 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges					
Free of charge on orders of \$350 or more. For orders less than \$350, there is a 5% charge. (Reinforced Library Binding & Trade-Hardcover Binding) listed in the following catalog: 2022-2023 Scholastic Library Publishing.					
Deviations Noted					
Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalog: 2022-2023 Scholastic Library Publishing. 30% off list price (reinforced library binding) Children's Press, Franklin Watts, & selected Scholastic titles 40% off list price (Trade-hardcover binding) selected Scholastic titles 30% for Books delivery 0-14 days non library processed & 21-30 days library processed					
Sweet Pipes 2804 Montreaux The Colony, TX 75056 www.sweetpipes.com	Billy Ferguson Owner sales@sweetpipes.com	Ph: (817) 277-9922 Fax: (817) 277-9933	0-10% for Books	Business days: We ship within 3 - 5 days of receipts of purchase order. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges					
\$0.00-\$29.99= \$9.45 \$30.00-\$74.99 = \$11.95 \$75.00 - \$149.99= \$14.95 \$150.00-\$249.99= 10% of order \$250.00 and up free					
The Reading Warehouse PO Box 41328 North Charleston, SC 29423 readingwarehouse.com	Jessica Maggay Bid Coordinator customerservice@trwemail.com	Ph: (866) 391-7323 Fax: (866) 546-2544	27- 95% for Books	Business days: -5-60 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges					
Orders up to \$99.99 = \$4.95 (USPS Media Mail) / Orders up to \$499 = \$9.95 (UPS/FedEx Ground) / Orders greater than \$100 will automatically be shipped UPS/FedEx / Orders over \$500 = Free freight charges and Library Processed orders ship free.					

Youthlight P.O. Box 115 Chapin, SC 29036 www.youthlight.com	Amy Rule Operations Manager yl@youthlightbooks.com	Ph: (800) 930-1033 Fax: (803) 345-0888	0% for Books	Business days: 10 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Orders under \$70 - \$6.95; Orders \$70-\$299 - 10%; Orders \$300-\$999 - 6%; Orders \$1000+ - 4%				