



CHANNELVIEW INDEPENDENT SCHOOL DISTRICT
828 Sheldon Road
Channelview, Texas 77530



TABULATION - RFP NO. 2324-001
Instructional Materials, Equipment, Furniture & Supplies

NO.	VENDOR	DISCOUNT(%)	VENDOR NOTES
1	A+ Computer Science (Stacey Armstrong)	0.0%	N/A
2	ABDO Publishing Company	0.0%	Catalogs and website reflect a 30% discount from list price.
3	Abecedarian ABC, LLC	0.0%	N/A
4	AccuTrain Corp.	20.0%	there are quantity discounts that are applied to group purchases, meaning more than 2 quantity. Discounts are tier based and the more that is purchased at one time the bigger the quantity discount.
5	Ace Mart Restaurant Supply	7.0%	7% off stock small wares, equipment and special order items to be quoted on a case by case basis. Applicable freight to be added at time of quoting/ordering.
6	Age of Learning, Inc	5.0%	N/A
7	airgas usa llc	25.0%	N/A
8	AKJ Education (AKJ Wholesale LLC)	30.0%	N/A
9	Alamo Music Center	20.0%	Musical Instruments, Pianos, Mariachi Instruments, and Musical Accessories
10	AMC MUSIC, LLC	10.0%	N/A
11	American Ceramic Supply Company	0.0%	Our Educator Catalog prices already reflec discounts up to 50% off MSRP.
12	Anatomage	0.0%	Anatomage offer a multi-unit discount that is dependent on multiple purchases of the same product in a single PO. I.e.: The purchase of 2-3 Anatomage Table Convertible automatically comes with a 3% multi-unit discount applied in a single PO.
13	AndyMark, Inc.	0.0%	Many items on our website include quantity discounts. AndyMark also offers occasional discount codes through our social media platforms and/or newsletters.
14	Association for Supervision and Curriculum Development (ASCD)	10.0%	ASCD offers bulk discounts on our books and resources.
15	Attainment Company, Inc.	5.0%	MSRP w 5% S/H and 5% discount on eligible items-see attached pricing document*Bundled package pricing is discounted and therefore not subject to the 5% discount*contact Attainment for possible additional large quantity discounts*Attainment provides PD/training - contact Attainment for rates or with large adoptions free with purchase options*All pricing is submitted as annual pricing which is valid until the next annual catalog pricing is available.*additional products may be available at www.attainmentcompany.com
16	AVES Audio Visual Systems Inc	0.0%	3-20% OFF MSRP AVES DISCOUNT CATALOG
17	AVID Center	0.0%	We do not have a percentage discount, but we do have volume discounts on certain items. A full price list is attached.
18	B & H Foto & Electronics Corp.	0.5%	General Discount ranges from 0.5% - 25% depending on items; discount excludes kits/bundles, gift cards, and manufacturer's unilaterally price-locked items, which will be 0%.
19	B.E. Publishing	10.0%	N/A
20	Ballard & Tighe, Publishers (Educational IDEAS, Inc.)	0.0%	N/A
21	BARNES & NOBLE BOOKSELLERS, INC.	0.0%	Barnes & Noble offers the following tiered discounting on discountable books; 20% on purchases up to \$1,000, 30% on purchases from \$1,000 to \$5,000 and a 35% discount on purchases over \$5,000. Tiered discounting excludes textbooks, reference, technical books, eBooks & all non-book items; please partner with your Business Development Manager to inquire what discounting these items may be eligible for.
22	Bedford, Freeman & Worth Publishers	0.0%	catalog has already been discounted 20% for institutions
23	Bellwether Media	0.0%	Our school/library price is discounted (around 30%) from the retail/list price. A 30% discount from list price is already reflected in catalogs and online at www.bellwethermedia.com . Our paperbacks are retail price (\$7.99 or \$8.99 depending on the imprint).
24	Big Kahuna Fundraising	0.0%	N/A
25	Bilingual Planet	0.0%	N/A
26	BKD Pizza, Inc. dba Domino's (Dennis)	0.0%	N/A
27	Blick Art Materials LLC	20.0%	Catalog. Blick's 'Materials for Art Education' is updated each year, pricing effective January 1st through the calendar year. Catalog discount percentage is calculated from the 'each' price as listed in the current year catalog. Discount Exclusions. Discount percentage does not apply to sale catalogs, website pricing, quantity break pricing, or drop shipped items.Shipping. Free shipping on most orders of \$49 or more. Orders less than \$49 will incur a \$9.95 shipping/handling fee. Oversized, overweight, awkward and factory direct shipped items may incur additional fees. See attached Catalog Discount Terms and Exclusions for further details.
28	Blue Stream Concepts Inc (AcuSpike)	0.0%	N/A
29	Blue Willow Bookshop (VBK INC)	15.0%	N/A

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30	Boathouse Row Sports LTD	0.0%	N/A
31	Booksource (GL group, Inc)	25.0%	Booksource is offering up to a 25% discount off current publisher list price at the time of purchase. While publishers reserve the right to change the list price of their titles at any time, the discount Booksource offers off that list price will remain firm.
32	Bosworth Papers (Western BRW Paper)	15.0%	N/A
33	Breezin' Thru Inc.	0.0%	1. We do provide a price discount for a District-wide purchase, if the order is for 1000+ student subscriptions for a given subscription / school year. The 1000 student minimum is on a per District basis, and not cumulative among Districts.2. We may consider a price discount for a multi-year, District-wide subscription order, when paid up upfront in Yr 1. This would need to be reviewed and evaluated on a case by case basis and meet minimum district volume requirements.
34	Butler Business Products	25.0%	N/A
35	C.C. IMEX dba Embi Tec	0.0%	N/A
36	Camcor, Inc.	3.0%	Discount is applicable to all items, except where prohibited by manufacturer pricing restrictions. Free shipping is available on most orders, however items too large to ship via UPS Ground may incur (actual) freight charges. Please call for a shipping quote in these instances.
37	Capitol Seating (USACapitol)	50.0%	N/A
38	Capstone (Coughlan Companies LLC)	0.0%	Library Division-Hard Cover & eBooks: 25% off List Price is reflected in the catalog and on the website as School/Library Price (S/L).Classroom Division-Paperback & eBooks: Various programs are discounted 5-10%. Catalog and website pricing reflects discount.PebbleGo, PebbleGo Create and Capstone Connect Products: multi-site, multi-database discounts available. Call Customer Service or your sales consultant for quote.
39	CareerSafe, LLC (K2Share, LLC)	46.0%	OSHA 10 hour courses are 46% off for schools. They are \$32 but our list price is \$59
40	Carolina Biological Supply Company	5.0%	N/A
41	CDW LLC	1.0%	The discount based on contract TIPS Contract and the percent discount is based on product category. Please reference the attached categorical discount list and rate card provided; pending category, discounts range from zero (0) to thirteen (13) percent along with separate hourly rates for a variety of services.
42	Ceramic Store of Houston, L.L.C.	5.0%	Our discount range is 5-40%, with the average discount of 20%.
43	CEV Multimedia, Ltd.	0.0%	Discounts are built into Proclamation 2017 pricing with TEA
44	Charco Promotional Products, Inc.	10.0%	N/A
45	Cheer Integrity (Linda Lundy)	10.0%	N/A
46	Cheerleading Company, Inc	0.0%	N/A
47	Chef Works, Inc	35.0%	N/A
48	Children's Plus, Inc.	0.0%	Discounts up to 30% off publishers list price reflected in web catalog
49	Childsworld/Childsplay (Prevention Products & Services, Inc.)	10.0%	N/A
50	Circle Saw Builders Supply Inc.	0.0%	The woodworking tools, heavy equipment and accessories generally do not have suggested retail catalogs, our pricing structure varies between product lines. Our website includes the majority of the products we sell but is not comprehensive of all of the merchandise that we offer or can special order.The following is a general guideline: Due to the variety of products that our store offers and the fact that the manufactures of Prices on our website are discounted and will be honored for all purchases (if not lowered).Heavy equipment such as SawStop, Powermatic, Rikon, and Jet table saws, lathes, drill presses bandsaws, etc. will be quoted at cost plus 20%.Small hand power tools in the Bosch, Makita, Dewalt, Porter Cable, etc. will be priced at 10-30% off suggested retail if it is available or cost plus 20%, whichever is most cost beneficial to the ISD and will not be below cost plus 18%.Accessories such as router bits, saw blades, dust masks, safety goggles, etc. will have a 10-20% discount off suggested list price.
51	CKNAPPSALES INC (VIVO)	10.0%	N/A
52	Clever Items, LLC	0.0%	N/A
53	CoachComm, LLC	0.0%	N/A
54	Coastal Welding Supply, Inc.	15.0%	N/A
55	College Board	0.0%	Please see attachments for possible discounts.
56	Committee for Children	10.0%	Committee for Children offers a 10% discount off of orders of \$10,000 or more.
57	Continental (The Continental Press Inc)	0.0%	N/A
58	Cornish Medical (Cornish Medical Electronics Corporation of Texas)	10.0%	N/A
59	Cosenza & Associates, LLC	0.0%	Certain items incur volume-based discounts of up to 20%. Those discounts are identified in our product catalog.
60	DATA PROJECTIONS, INC	5.0%	DEPENDS ON MANUFACTURER BUT TYPICALLY 5.0% OR BETTER
61	Davis Publications, Inc.	0.0%	N/A
62	Delaney Educational Enterprises	0.0%	Discounts up to 30% off publishers list price reflected in web catalog

NO.	VENDOR	DISCOUNT(%)		VENDOR NOTES
63	Derrick Burton	0.0%	N/A	Discounts do not apply to the following items and product families: ALL products from Texas Instruments, CalcPal, Casio, Sharp, 3Doodler, 3DuxDesign, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Drones, Drone Kits, Edison Robots, Energy Conversion Kit, HEPA Air Purifiers, K'NEX, Makeblock, Makedo, Makey Makey, MudWatt, My First Lab, Ohaus, Ozobot, Photon, pi-top, Root Robot, Solar Made, Strawbees, Superflix Webcam, TeacherGeek, Vernier, Wonder Workshop, WOW Microscope, 3D printers, batteries, carpets, furniture, drop-shipped items, select KEVA items and storage containers. Discounts cannot be combined with any other coupons, sale prices, special offers, bids, contracts, or quote pricing. Credit card payment is not accepted on all excluded items. Shipping on orders over \$99 is Free; under \$99 add \$9 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp, Vernier, 3D printers, carpets, furniture, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$99 minimum order. Standard shipping rates will apply to all excluded items. EAI Education PreK-12 catalogs are published in the Spring and Fall of each year. Discount applies to current published pricing. Pricing and exceptions are subject to change with the publication of new catalogs and new products. Please reference bid #2324-001 on all purchase orders to obtain the discount on eligible items.
64	Designs by King	10.0%	N/A	
65	Dr. ET & Company, LLC	0.0%	N/A	
66	DRONE LEGENDS (DYNAMIC LEARNING EXPERIENCES LLC)	9.1%	N/A	
67	EAI EDUCATION (Eric Armin Inc.)	15.0%		
68	Earlychildhood, LLC (Discount School Supply)	3.0%	N/A	5-45% below MSRP on top brands with FREE shipping on most orders of \$49.99 or more and quantity break discounts available.
69	Educational Products, Inc	5.0%	N/A	
70	EDUCATORS DEPOT INC	10.0%	N/A	
71	EduProject ELL, LLC	0.0%	N/A	
72	Edusmart (Learn-Ed LLC dba Edusmart)	0.0%	N/A	
73	Edvotek, Inc.	0.0%	N/A	Express Booksellers is a book distributor able to procure any publication in print: trade books, textbooks, instructional materials, library books, professional development titles, classroom sets, and children's books. We do not offer a catalog or price list. We offer a discount range for trade publications in print 25%-40% off publisher's list price. Textbooks, library books, instructional materials, e-books and professional publications discounts range from 0%-25% off the publisher's list price. The discount offered is based on the type of publication and quantity ordered. Purchase orders and quote requests can be emailed to Jule Maxwell at jule@expressbooksellers.com. We offer free shipping and there is no minimum order required.
74	Encore Data Products	5.0%		
75	Express Booksellers (Express Booksellers, LLC)	25.0%		
76	Extreme Vinyl Supply, Inc	0.0%	N/A	
77	Field and Floor FX (Graphcom Inc.)	0.0%	N/A	
78	Findaway World, LLC	25.0%		25% is for Playaway. All discount variations are; Playaway (audiobook)-25%, Playaway titles published by Recorded Books-5%, Playaway titles published by Pottermore Publishing-0% . Wonderbook (print book with attached audio) bulk discounts-12 for \$499, 24 for \$999, 5% on \$2,000 minimum, 7% on \$5,000, 10% on \$10,000, 12% on \$25,000 and 14% on \$50,000 . Launchpad (tablet with apps, ebooks & video) bulk discounts-7% on \$1,500 minimum, 10% on \$3,500, 15% on \$10,000 and 17% on \$25,000
79	Fisher Scientific Company LLC (Fisher Science Education Business Unit)	33.0%	N/A	
80	Flinn Scientific Inc	10.0%	N/A	
81	Follett School Solutions, Inc.	0.0%		
82	Formal Fashions Inc	0.0%	N/A	
83	Fort Worth Running Company (Kevin P Simms LLC)	0.0%	N/A	

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84	Frog Publications, Inc.	5.0%	Drops in the Bucket workbook quantity discounts apply to purchase of the SAME book only and are as follows: 1-23 books – regular price, no discount; 24-399 books – 10% off each regularly priced book; 400-499 books – 15% off each regularly priced book; 500-999 books – 20% off each regularly priced book; 1000 and up – 25% off each regularly priced book. Items must be purchased and shipped as one single order. This offer does not apply to any other product. The Drops in the Bucket workbook discount applies to those purchasing the books to use them as consumable student workbooks, not as reproducible pages. Offer cannot be combined with any other offer, discount, or coupon code. To request a quote to receive offer, call (800) 777-3764, convert your cart to a quote online at https://www.frog.com , or email customerservice@frog.com . Regular price of Drops in the Bucket books as of 7/1/23 is \$22.95. For questions, please contact Jennifer Bell at customerservice@frog.com or call (352) 588-2082.
85	Frog Street Press, LLC	0.0%	N/A
86	Gateway Printing & Office Supply, Inc.	27.0%	N/A
87	GF Educators, Inc.	0.0%	Our STEP up to the TEKS book series, discounts only apply to the student editions and will be applied accordingly. A quote can also be generated.
88	Global Scarves	0.0%	N/A
89	GRAY LUMBER AND HARDWARE (UHAZIE HARDWARE INC.)	0.0%	N/A
90	Great Ideas for Teaching	0.0%	N/A
91	Greater HOUSTON OFFICE PRODUCTS (OFFICE & FURNITURE COMPANIES OF TEXAS LLC)	50.0%	Up to 50% off. Bulk pricing available
92	Green Light Group Tours (Grand Fund, Inc.)	0.0%	N/A
93	hand2mind, Inc.	15.0%	N/A
94	Harrah LLC	5.0%	N/A
95	Heinemann (Greenwood Publishing Group LLC)	0.0%	Our catalog/website reflects a 20% discount off list price.
96	Houghton Mifflin Harcourt Publishing Company	0.0%	Catalog prices already reflect a discount off our list price for the education Market
97	HOUSTON EDUCATION LEADERSHIP PARTNERS	0.0%	N/A
98	IDSC Holdings LLC dba Snap-on Industrial, a Division of IDSC Holdings LLC	0.0%	Snap-on Industrial is offering a discount range of 0% to 60% based on product price group category. We have uploaded our "931 Product Price Group" Grid which provides additional information about our product categories and their respective discounts. All discounts are applied to current published list prices in effect at the time of the order. Our current Snap-on Industrial Catalog 1500i may be viewed and downloaded at http://www.snaponindustrialcatalog.com/ .
99	Imagine Learning LLC	0.0%	Discount based on quantity purchased.
100	Innovation Impact Lab	0.0%	N/A
101	Inter-State Studio & Publishing Co.	40.0%	If the school is a current school photography or yearbook customer, they will receive 40% off their student planner order.
102	Istation (Imagination Station, Inc.)	0.0%	N/A
103	IXL Learning	0.0%	N/A
104	J.W. Pepper & Son, Inc.	0.0%	N/A
105	Jarvis Press	0.0%	N/A
106	JMS Fundraising	0.0%	N/A
107	Jones School Supply	0.0%	N/A
108	Joyous Stitches, Etc.	0.0%	N/A
109	Junior Library Guild (MT Library Service Inc.)	0.0%	0 (zero) 0% Items are PREDISCOUNTED up to 75% off; therefore, no additional discount is possible
110	Just For Kix	0.0%	N/A
111	Kaduceus Holdings, Inc.	0.0%	N/A
112	KAMICO Instructional Media, Inc.	0.0%	KAMICO offers a 0-20% discount depending on item and quantity. KAMICO's everyday prices are competitive with other companies' discounted prices.
113	Kaplan Early Learning Company	5.0%	Discount applied to current list pricing in effect at time of order. Some exclusions apply
114	Kay Davis Associates, LLC	35.0%	See attached Discount Sheet for more information.
115	Keystone Books and Media	0.0%	Discounts up to 30% off publishers list price reflected in web catalog
116	KidCarpet.com, LLC (James T. Banks)	0.0%	N/A

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117	Knowsys Educational Services, LLC	2.0%	Knowsys Educational Services LLC has been helping students prepare for & succeed on standardized exams, including PSAT,SAT, ACT, CRA, IAR, TSI, & state assessments since 2003.College Readiness: courses & curriculum for test preparation, college exploration, college admissions essays, & college applications. This includes programs for 7th graders & PSAT. Vocabulary Builder: curriculum for building academic vocabulary & includes flashcards, apps, eBooks, & interactive vocabulary activities on the iBook -grades 6-12. Grammar Builder: curriculum for a dedicated introduction & review of Grammar including sentence diagramming. Math Builder: curriculum for Pre-Algebra, Algebra I, & MMA that focuses on a systematic, organized, single concept lessons that facilitate student mastery. A blend of efficiency strategies with solid content review & vital test-taking skills enables students to maximize their scores in math courses & on exams.
118	Konica Minolta Business Solutions U.S.A., Inc.	30.0%	There are several discounts offered on various products and services with a range of 3-50% offered under the Konica Minolta DIR contracts specifics will be discussed based on the ISD needs. Then a proper assessment to provide the proper overall solutions. At that point the proper negotiated price will be presented.
119	KORNEY BOARD AIDS, INC	0.0%	N/A
120	Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)	5.0%	Discount does not apply to sale items.
121	Learning Farm, LLC.	0.0%	N/A
122	Liberty Office Products (Liberty Data Products, Inc)	10.0%	Discount Range: 10 - 35% Our website is setup to show your pricing with the discounts (login required and can be provided). Any quotes we do will have the same discounts.
123	Lone Star Furnishings, LLC	0.0%	See Attached Discount Matrix. Discount is 0-50%. Please contact us on a "Per Order" basis for additional discounts based on your project scope.
124	Lone Star Learning (Lone Star Learning Sales & Marketing, Inc.)	0.0%	Please note that S&H on print items is 12% (\$10 min). Thank you!
125	M S C Industrial Supply Company	20.0%	N/A
126	Macie Publishing Company	0.0%	Please see current catalogue for discount structure. Additional discounts may be provided based upon purchase of corresponding materials or district wide implementation. Please call for a price quote.
127	Mackin Educational Resources (Mackin Book Company)	7.0%	Mackin is offering an ADDITIONAL 7% discount off Mackin.com pricing (which is already discounted up to 45% off List price) for PRINT. EBOOKS and DIGITAL AUDIOBOOKS receive an ADDITIONAL 5% off Mackin.com pricing. All other products/services such as professional/reference materials, Playaways, database, makerspace, etc. are offered at the pre-discounted standard Mackin.com pricing.
128	Marianna Industries, Inc	0.0%	All pricing listed in the 2023 School buying guide is wholesale pricing exclusive to schools. Pricing is subject to change as the catalog is printed once per year. Quotes are encouraged and available upon request. We supply Cosmetology, Barber, Esthetic & Manicuring supplies and equipment.
129	Master Audio Visual Inc.	0.0%	Discount on equipment (Audio Visual) is 0-30%.
130	Mastery Education (Peoples Education Inc.)	0.0%	• Prices are subject to change each year with the release of our new Texas catalogs, which have a 0% discount. For the latest pricing of our current Measuring Up catalog, please visit https://masteryeducation.com/tx-home/ . Our new catalog for the 2023-2024 School Year will be posted here on July 1st! • Shipping charges are additional and not included in any catalog pricing. All orders will include a 12% flat fee for shipping; a minimum shipping charge of \$25 will apply for purchases up to \$259.95. • If drop shipments are requested, please add an additional 4% to shipping.
131	Math & Science Cut Ups (Integral Mathematics, Inc.)	0.0%	A discount of 0-10% is offered based on quantity purchased
132	Math GPS, LLC	0.0%	Math GPS, LLC will consider discounts in merchandise price and/or shipping and handling based on the size of an order. Please request a quote at sales@mathgps.org
133	MCA Communication Inc.	10.0%	N/A
134	McGraw Hill LLC (McGraw-Hill Education, Inc.)	0.0%	N/A
135	Medicaleshop Inc.	1.0%	1-27% on Special education equipment (Please refer to the attached Exhibit #1 for details)1-10% on Instructional Supplies (Please refer to the attached Exhibit #1 for details)
136	Meteor Education, LLC	0.0%	Meteor Education's proposed manufacturers offer catalog discounts ranging from 0-67.50%, please see Product Pricing By Supplier provided in the "Response Attachments" section. Discounts remain the same and will be taken from current manufacturer price lists.
137	MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	5.0%	N/A

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138	MobyMax Education, LLC	0.0%	A MobyMax School License is \$3,795 per school and includes access to all MobyMax features and functionality for all staff and students in a school, along with project management, onboarding, and Class Rewards. Licenses can be purchased on one-year or multi-year terms. Multi-year licenses feature a locked rate for the duration of the license, saving schools from any potential cost increases. Discount is calculated based on number of schools and can be up to 20% off.
139	Multi-Health Systems Inc.	0.0%	N/A
140	Music & Arts (Guitar Center Stores, Inc.)	0.0%	Note: this indicates 0% off our Educator-Discounted Pricing, which ranges from approximately 0-30% off retail pricing.
141	Music in Motion Inc.	6.0%	S&H will be added after bid discount...see below to view bid pricing on website:- Link to view bid pricing: https://www.musicmotion.com/user/login/ - Log In Credentials: User Name: pricelist@musicmotion.com Password: ChooseMIM - [Bid pricing will be visible after Login.]
142	n2y, LLC	0.0%	N/A
143	Nasco Education LLC	0.0%	0-20%
144	NAVASOTA WELDING SUPPLY (HOU-TEX WELDING SERVICES LLC)	10.0%	N/A
145	NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0.0%	NCS Pearson, Inc., through its Clinical Assessment business offers Clinical and Educational Assessments for evaluation and intervention for personality, behavior, ability, achievement, diagnostic/placement, gifted and talented, RTI, speech and language, and career interests; testing and assessment scoring services; professional development, training, and consultation services; as well as, online solutions for testing. Pricing may be found at our website at http://www.pearsonassessments.com . Pricing for current catalog products is subject to change annually on January 1 of each new calendar year. Current pricing is valid until December 31, 2023. Standard shipping charges are calculated according to order size and is added to the invoice. Shipping fees are calculated as follows:•Orders less than \$166.00 = \$10.00 minimum or 6 percent (%) of invoice total•\$167.00 to \$500 = 6% of invoice total•\$500.00 to \$2,499.99 = 5% of invoice total•\$2,500.00 and higher = 4% of invoice total. Please see the attached document titled Pearson Clarifications and Conditions incorporated by reference for a full list of our deviations.
146	Nearpod Inc.	20.0%	N/A
147	New Beginnings Capital Partnership	25.0%	N/A
148	Newsela Inc	0.0%	See price list under the "Response Attachments" tab
149	Next Level Libraries	10.0%	N/A
150	Nucleus Robotics, LLC	75.0%	N/A
151	NuMinds Enrichment, LLC	0.0%	N/A
152	ODP Business Solution	0.0%	0%. (Discounts vary per product).
153	Okapi Educational Publishing, Inc.	0.0%	N/A
154	Olden Lighting (We Get Lit, LLC)	0.0%	Olden Lighting provides theatrical lighting supplies and equipment. This occasionally falls into instructional materials. We also provide specialty lamps for light fixtures, specifically stage lighting.
155	O'Reilly Auto Enterprises, LLC	41.0%	List less 41% or better off of all automotive parts, paints, tools, equipment, accessories, and shop supplies available in our catalog.
156	OTC Direct Inc. (Oriental Trading Company/Mindware)	5.0%	5% discount on merchandise excluding Custom Fun and Fun Impressions items
157	Oticon Inc	0.0%	Discount varies based on item. Oticon Educational Pricing Catalog attached.
158	Paxton Patterson LLC	5.0%	PAXTON/PATTERSON DISCOUNT EXCLUSIONS:CareerPlus & CareerPlus2 modules, Health Science Careers modules, College & Career Ready Labs, Elementary Career Labs, STEM Learning Systems, PCLMS, Building Skills CTAs and SawStop products. NOTE: exclusions items referenced above may be purchased under this contract but are not included in the discount.
159	PENN STATE INDUSTRIES	0.0%	N/A
160	Perfection Learning Corporation	30.0%	30% discount off of publisher list price on individual Cover Craft/Turtleback, hardcover, and paperback trade titles already reflected in catalog and web prices. 0% discount applies to proprietary titles published under the names Perfection Learning, AMSCO, or Kinetic. For large orders, please contact the local sales consultant for possible additional discounts or shipping concessions.Shipping charges are as follows:Orders over \$1,000—12% shipping on print, print/eBook bundle, and print/interactive bundle items in order.Orders under \$1,000—12% shipping on print, print/eBook bundle, and print/interactive bundle items in order plus once per order \$6.99 handling fee.Digital Orders—6% fee on eBooks and interactive editions in an order. Print/ebook bundles and print/interactive bundles-no digital access fee. Shipping and handling fees will apply.
161	Performing Arts Supply Co.	0.0%	N/A

NO.	VENDOR	DISCOUNT(%)	VENDOR NOTES
162	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%	The prices in our catalogs and on our website, www.perma-bound.com, are pre-discounted up to 40% off publisher list prices.
163	Pitsco Education (Pitsco Inc)	4.0%	Orders must reference bid # 800287 to receive the 4% discount off current prices shown on our website.
164	Pivot Point International	0.0%	N/A
165	Pocket Nurse (Pocket Nurse Enterprises, Inc.)	15.0%	A 15% discount from the price seen at www.pocketnurse.com. A \$100 minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx Ground Shipping. *Third-party freight (LTL) deliveries will be calculated at time of order. * Please be aware, all orders must have a merchandise minimum order size of \$50 before shipping to avoid a \$20 service charge. See attached Offer letter for more details
166	Pop Daddy Snacks (Elevated Sales LLC)	0.0%	N/A
167	Positive Promotions, Inc.	0.0%	All products will receive the Next Column price on all items, new or future products as shown in catalogs or on-line. Minimum Quantity as shown in catalogs or on-line will apply. Standard shipping rates will apply. If express, rush shipments or any other special conditions, such as multiple drop shipment locations are requested, freight forwarder, the fees associated with these shipments will apply. Discount cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers.
168	Precision Business Machines, Inc	0.0%	All discounts on equipment, supplies, service, and shipping vary due to manufacturer specials and incentives.
169	Project Lead The Way, Inc.	0.0%	N/A
170	Proliteracy Worldwide dba New Readers Press	0.0%	N/A
171	Propel Education Strategies, Inc. DBA Applied Practice	0.0%	N/A
172	QEP, Inc. Professional Books (QEP, Inc)	0.0%	0-35% depending on the publisher and quantity. QEP displays our standard discounts on our bestselling books and DVDs on our website, www.qepbooks.com. Contact QEP at qepsupport@qepbooks.com or call 972-985-0025 / 800-323-6787 for a written quote.
173	Quill LLC	15.0%	Please see attached letter for discounts exclusions.
174	Rainbow Book Company	0.0%	Discounts up to 30% off publishers list price reflected in web catalog
175	RALLY! EDUCATION (RALLY EDUCATION LLC)	0.0%	All prices in our catalog, as well as on our website, include a school discount of at least 25% off the list price and include free shipping and handling.
176	Read Naturally (Read Naturally, Inc.)	2.0%	N/A
177	Realityworks, Inc.	0.0%	N/A
178	Really Good Stuff, LLC	3.0%	N/A
179	Rescue Co. 10 (Janet Lynne DeYear)	0.0%	N/A
180	Rethink Autism, Inc.	1.0%	N/A
181	REV ROBOTICS LLC	0.0%	N/A
182	Reynolds Manufacturing Corporation	10.0%	N/A
183	Richard C. Owen Publishers, Inc.	0.0%	Although we indicate ZERO discount, we DO offer EMBEDDED discounts in all of our book packages. The single unit price for a book is \$7. BUT when ordered in any of a wide variety of packaging options, the unit price includes a 20% discount, so just \$5.60 per book. This applies to a 6-pack of books on up to complete book collections. We also offer discount coupons on our website, the value of which depends on the volume of book purchase. If questions, call 800-262-0787.
184	Riverside Insights (Riverside Assessments, LLC)	0.0%	N/A
185	Romeo Music	5.0%	N/A
186	Russell's Educational Consulting (HAZEL RUSSELL)	0.0%	N/A
187	Saddleback Educational, Inc.	0.0%	Thank you very much for allowing Saddleback Educational, Inc. the opportunity to participate in your bid process. We understand that your budget has to go as far as possible, and we strive to make that easier by offering the best pricing possible. As we are priced for schools and libraries there are no additional discounts. All current pricing is available on our website, www.sdlback.com. We can also mail out current catalogs once addresses are provided.
188	Sam's Club	0.0%	N/A
189	Sandra Mercuri Educational Consultants	0.0%	N/A
190	SanJae Educational Resources, Inc.	24.0%	N/A
191	Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%	N/A
192	school health corporation	12.0%	N/A
193	School Life (imagestuff)	0.0%	N/A
194	School Mate (Morris Printing Group, Inc)	0.0%	N/A
195	SCHOOL NURSE SUPPLY, INC.	10.0%	FREE SHIPPING ON ORDERS OVER \$50.00 PLEASE SEE THE ATTACHMENTS TAB FOR A LIST OF EXCLUDED ITEMS
196	School Safety Solution (Carolina Coverttech, Inc DBA School Safety Solution)	0.0%	Volume discounts will apply based on the volume of the order. Discounts vary based upon the product needed.
197	SCHOOL SPECIALTY LLC	33.0%	33% off list price on supplies 14% off list price on equipment, furniture, and AV Tech
198	Scott Electric	5.0%	N/A
199	Sebastian Kraves	0.0%	N/A

NO.	VENDOR	DISCOUNT(%)	VENDOR NOTES
200	Seidlitz Education	0.0%	Books accompanying a contracted training receive 10% off. Shipping charges are 9% of order total. *See Order Form attachmentStandard Book PurchaseMultiple copies rate:100+ books = 5% discount 200+ books= 7% discount 300+ books= 10% discount
201	Sempco, Inc.	20.0%	live materials are not included
202	Seven Sides Publishing (Christopher P. Garside)	0.0%	Our discount is by how much is purchased. A price schedule is attached to the bid.
203	Signarama (Shayne Haaga)	0.0%	N/A
204	Simulation Curriculum Corp.	0.0%	N/A
205	Sirius Education Solutions (Sirius Education Solutions LLC)	0.0%	Sirius Education Solutions does not offer any discounts. We offer volume-based pricing to all school districts in Texas. If quantity reduces or increases, the price per workbook/license is subject to change. Please see the attached price form
206	Smockers by Bexar Mfg	0.0%	N/A
207	SolutionTree	0.0%	N/A
208	Southern Computer Warehouse, Inc.	0.0%	N/A
209	SOUTHERN FLORAL COMPANY	0.0%	N/A
210	Sportdecals, Absolutely Custom, Galapagos (Sportdecals, Inc.)	0.0%	N/A
211	Steel Supply, L.P.	0.0%	N/A
212	Steve Weiss Music	60.0%	Up to 60% off of website prices at www.steveweissmusic.com . Many other items also available. Teachers are asked to email for a discounted quote at education@steveweissmusic.com
213	Studies Weekly, Inc.	0.0%	Bundle and/or multi-year discounts are available. See the uploaded "2023-34 Studies Weekly Price List" for multi-year discounts. Contact Regional Manager, Joy Schaerrer, at joy.schaerrer@studiesweekly.com or 713-412-2808 for additional bundled discount offers.
214	Super Duper Publications (Super Duper Inc.)	3.0%	The 3% discount does not apply to HearBuilder Online subscriptions, Super Duper Digital Library, Apps, digital content, tests, forms and assessments, distributed software and gift certificates.
215	Synced Up Designs (Synced Up Products, LLC)	0.0%	N/A
216	Teacher's Discovery	0.0%	N/A
217	Teachers Pay Teacher (Teacher Synergy LLC)	0.0%	N/A
218	Teaching Strategies, LLC (UTJ Holdco, Inc.)	0.0%	All purchases of print items and instructional materials will be subject to a 7% shipping and handling fee.
219	Technical Laboratory Systems, Inc.	0.0%	Education prices are already provided in quotes attached.
220	TestOut Corporation	0.0%	Published Price List already integrates a 72% or higher discount from TestOut's retail pricing. Additional 5% discount from Price List is available when district purchases are made for multiple school sites. Account rep has flexibility to some extent to work with district rep in determining pricing based on enrollment needs and quantity
221	Texas Art Supply	20.0%	Texas Art Supply stocks not just art, design, and drafting supplies, but art and drafting furniture as well.
222	TEXAS EDUCATIONAL PAPERBACKS (ADAMS BOOK COMPANY)	25.0%	N/A
223	Textbook Warehouse (Textbook Warehouse, LLC)	5.0%	*5% Off Publishers List Price for Library Books, New Textbooks, Workbooks, TEs, Instructional & Technical Manuals, Foreign Language Books, and other Book Titles at www.textbookwarehouse.com *10% Off Catalog Prices for In-stock Used Textbooks, Workbooks, and TEs at www.textbookwarehouse.com *10% Off Publishers List Price for Reference and Test Prep Materials at www.textbookwarehouse.com *37% Off Publishers List Price on New Paperback Classic and Trade Novels at www.textbookwarehouse.com *Volume Discounts- Please request a quote from the sales department as there are too many variables to create a discount list such as the publisher, discount given to us, and quantities.
224	The Markerboard People	0.0%	We routinely offer discounts and specials on our website and at educational conferences.
225	The Master Teacher	5.0%	Discount: Must reference promotion code CISD-ALL prior to placing order. Cannot be combined with any other offer. Products not eligible for discount: weCLIMB Observation Tool; Consulting/professional Development Days; Top 20 Curriculum; Top 20 Journals; Top 20 Books
226	The Original Seat Sack Company (Youthful Innovations LLC)	25.0%	25% off MSRP www.seatsack.com
227	The Reading Warehouse Inc	27.0%	1-24 copies of a title: 27% off Publisher list price / 25-99 copies of a title: 33% off Publisher list price / 100 or more copies of a title: 36% off Publisher list price / TRW Bargain Bin offers from 50% to a 95% discount on thousands of Publisher titles.
228	The Supply Room, Inc.	0.0%	N/A
229	Therapro, Inc.	0.0%	Therapro DOES offer a discount; it is based on the value of the order. Please see Other Attachment #1 for the details of Therapro's Discount Schedule.
230	Therapy Shoppe, Inc.	0.0%	N/A
231	Tobii Dynavox LLC	0.0%	N/A
232	Toner Factor	0.0%	N/A
233	TPS Publishing, Inc.	0.0%	N/A

NO.	VENDOR	DISCOUNT(%)	VENDOR NOTES
234	Treetop Publishing Inc	0.0%	Discounts based on your total purchase: \$500 - 10%, \$1500 - 15%
235	Trinity Ceramic Supply, Inc	0.0%	School Role: Other Schools (choose this school role when creating a profile on our website to request a quote- www.trinityceramic.com) Discounts: 10% off individual glazes and underglazes. 10-20% discount on equipment (pottery wheels, kilns, slabrollers, extruders and pugmills). Raw material and moist clay discounts based on quantity purchased.
236	Troxell Communications Inc.	1.0%	Minimum Discount is 1% off our On-Line Catalog List Prices at https://customer.bluum.com/products.htm Please note that our discounts range from 1 – 70%, with our average discounts ranging from 20-35% depending on manufacturer, product type, quantities ordered, etc. See Attached Website Advantages and/or contact your Account Executive for more information.
237	USA FUNDRAISERS LLC	0.0%	N/A
238	VELOCITY BUSINESS PRODUCTS LLC	50.0%	This category would be 5-55% depending on product and quantity
239	Vernier Software & Technology LLC	0.0%	A discount of 3% may be available on a Vernier-branded product if 8 or more of that product is purchased. Contact quotes@vernier.com for details.
240	VIS Enterprises (Velma I Sandell)	0.0%	N/A
241	Vista Higher Learning, Inc.	0.0%	Our published pricing catalog is already reflective of all discounts
242	Visual Techniques, Inc	0.0%	Pricing provided has educational discount applied.
243	Ward's Science/VWR (VWR International LLC)	18.0%	Channelview Independent School District will be entitled to a 18% discount off current year, 2023, catalog & website list prices, www.wardsci.com . Note: All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Ward's Science website are not eligible for the noted discount. Freight F.O.B Destination. Channelview Independent School District will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. Note: Discount offered will be held for the term of the bid. Note: Annual catalog/list price updates in January of each new calendar year. Website: www.wardsci.com Catalog Link: https://www.wardsci.com/cms/teacher_resources_catalog
244	Weldon, Williams & Lick, Inc.	0.0%	N/A
245	West Music Company, Inc	9.0%	Discounts will be taken off our current website prices (www.westmusic.com) at time of order. Excluded from the discounts offered are; Wenger brand products, Gameplan materials, Items sold as USED/DEMO, Marching/Concert percussion and equipment, and Band/Orchestra Instruments. Orders will receive Free Shipping except on items with an Oversize Shipping Rate. Oversize shipping rates can be found listed with their items on our website (www.westmusic.com).
246	Westel Greenhouse, LLC	0.0%	Seedlings, Rooted Cuttings, Fern Liners
247	Wieser Educational, Inc.	0.0%	N/A
248	wildcat mfg (wildcat manufacturing company of texas)	0.0%	N/A
249	William H. Sadlier, Inc	0.0%	Our catalog reflects a 25% discount for schools
250	World Book, Inc.	0.0%	World Book's current Print and Digital catalog can be located at: https://www.worldbook.com/digimag?c=world-book-2022-2023&page=1 . Please reach out to your local sales representative for district specific pricing on our digital products.
251	Worthington Direct (Worthington Direct Holdings, LLC)	5.0%	5% off all regular (Current) prices. Please check website for current prices. Prices are not held throughout the length of the contract, but the discount is. We sell school furniture. No onsite services. Sale prices typically excluded from further discounts. Freight/shipping charges are added separately - not included in pricing.
252	Writing by Design (Certified Education Consultants, Inc.)	5.0%	N/A
253	YouthLight, Inc.	0.0%	Volume Discounts start on order over \$500
254	Zaner-Bloser, Inc.	0.0%	The catalog reflects a 25% discount off the retail price, no further discounts is applied.