

**BID #2027-12****New Nutanix System
& Disaster Recovery Node**

SEALED submissions are subject to the standard instructions set forth on the attached sheets. Any modifications must be specifically accepted by the Town of Stratford.

Released: Monday, 19th October 2026

Phillip Ryan, Purchasing Agent

Bidder:

Doing Business As (Trade Name)

Address

Town / State / Zip

Title (Mr /Ms)

Signature

Telephone

E-mail

Sealed bids will be received by the Purchasing Department at the office of the Purchasing Agent, 2725 Main Street, Room 104, Stratford, Connecticut 06615, up to:

10:00AM, Friday, 30th October, 2026

NOTE:

1. Bidders are to complete all requested data in the upper right corner of this page and must return this page with their bid proposal.
2. No bid shall be accepted from, or contracts awarded to, any person/company who is in arrears to the Town of Stratford upon debt, or contract or who has been within the prior five (5) years, a defaulter as surety or otherwise upon obligations to the Town of Stratford.
3. Submissions are to be submitted in a sealed envelope and clearly marked “**BID #2027-12**” on the outside of the envelope, including all outer packaging, such as, DHL, FedEx, UPS, etc.

REQUEST FOR PROPOSAL

The Town of Stratford ("Town") is seeking bid prices to replace all existing Nutanix systems and install a new Nutanix system as a public safety disaster recovery node as specified under proposal. Purchase of equipment and devices shall be contingent upon available budget. The town has an integrator selected and is only looking for bids on the Hardware, Software and Support outlined in Attachment I – Primary Data Center and Attachment II – DR Node.

Bid price per each item must include final pricing and lead time for delivery after receiving a purchase order, and terms of the warranty on items that require a warranty. Bid should be exactly as indicated in the bid; the town will not accept "like" or replacement items.

REQUESTS FOR INFORMATION (RFI) / ADDENDA

Direct all requests in writing to:

Town of Stratford, Purchasing Department
Attention: Gabby Tuccinardi, Buyer
E-mail: gtuccinardi2@townofstratford.com

NOTE: Verbal requests for information will NOT be accepted.
All requests must be received in writing to email address above.

Where necessary, responses will be in the form of an addendum posted to the Town of Stratford, Purchasing Department website at <https://www.stratfordct.gov/page/purchasing-department> no later than Wednesday, 28th October, 2026.

It is the responsibility of each bidder to retrieve addenda from the website. Any contact about this bid between a Bidder and any other Town official and/or department manager and/or Town of Stratford employee, other than as set forth above, may be grounds for disqualification of that Bidder. No questions or clarifications shall be answered by phone, in person or in any other manner than specified above. Addenda will not be mailed, e-mailed or faxed out.

REQUIREMENTS

1. All product, materials and items installed/supplied shall be of current manufacture as specified, and shall meet or exceed all specifications described herein. Any deviations must be indicated with the proposal response, i.e. refurbished or equal.
2. The awarded bidder must be an authorized dealer/distributor/reseller and may be required upon request to provide proof of all applicable certification/licensing/permits for all items supplied.
3. Bidder shall be responsible for any warranty on offer for all product items to be installed/supplied as part of the contract.
4. Provide the Town with minimum three (3) business/trade references.
5. The Town shall not accept receipt of any item(s) unless all specifications stated in the bid document have been accommodated and/or approved by written consent. The awarded bidder shall be required to correct any nonconforming issues, at no expense to the Town.
6. The bidder shall provide full details of any exceptions to the specifications; details must be submitted separately and attached to the Proposal Bid Form.
7. The Town reserves the right to award the bid with multiple items:
 - a. to more than one bidder, based on meeting the item(s) specification, competitive cost, availability, locality of service center, or any combination of these criteria;
 - b. to a single bidder who meets the specifications for all items, and offers the best combination of competitive cost, product availability, locality of service center and broadest product range.
 - c. Town may add or delete any item as deemed in the best interest of the Town.
8. Bidders may be required to submit descriptive literature and/or provide presentations/samples for all items being supplied prior to award of contract, and must be an authorized dealer/distributor/reseller for such items.
9. All pricing in proposal must include standard warranty, shipping, freight, taxes, insurance, overhead and profit.
10. Prices must remain firm for (30) days from receipt of bids.

11. No contract may be assigned or transferred without the written consent of the Town. Any proposal submitted by a bidder who intends to act as an intermediary contractor between two (2) or more parties in negotiating an agreement will not be accepted; that is, brokered contracts will not be permitted.
12. The Town reserves the right to utilize any contractor/consultant/supplier/vendor with valid state, federal (or approved publicly bid consortia) contract prices in order to ensure competitive pricing.
13. Bidder shall be responsible for all necessary permits and/or license agreements required to perform the services of this bid.
14. Modifications to manufacturer equipment or configuration without approval from such manufacturer will not be accepted.
15. Identify any resources and/or assistance you will require from the Town of Stratford.
16. Respondents are strongly encouraged to verify the scope of services prior to submitting a proposal. The Town reserves the right at all times to increase or decrease the project scope as deemed in its best interest.
17. Provide full details of any exceptions. The Town retains the right to accept or reject any or all exceptions.
18. Supply and deliver high-quality equipment. Prices as submitted shall include delivery. All equipment supplied must be tested and verified to function properly and be defect free. Malfunctioning or blemished equipment will not be accepted.
19. Delivery is required to one (1) location: Stratford Town Hall, 2725 Main Street, Stratford, CT 06615.
20. Installation of equipment is not required. Configuration will be performed by Owner.
21. Town may request additional equipment if required.
22. Final order quantities shall be dependent upon available budget; therefore, specific quantities are NOT guaranteed.

SELECTON CRITERIA

1. If equivalent equipment is on offer, Town will compare/confirm compatibility to the desired equipment as specified.
2. Availability to ship equipment expeditiously upon receiving a purchase order.
3. Competitive price.

EQUIPMENT ITEMS: PRIMARY DATA CENTER

Item 1 – Quantity of 4

NX-1175S-G10, 1 Node 1X Intel XEON 6515P Processor (2.3 GHZ/ 16- Core/ 150W, Granite Rapids SP) Per Node
No equivalent equipment considered.

Item 2 - Quantity of 16

96GB Memory Module (DDR5- 6400 RDIMM)
No equivalent equipment considered.

Item 3 - Quantity of 8

Nutanix 7.68 TB Solid State Drive- Internal- U.2 (PCI Express NVMe 5.0)
No equivalent equipment considered

Item 4 – Quantity of 4

Nutanix 25Gigabit Ethernet Card – 25 Gbit/s Data Transfer Rate – 2 Port(s)
No equivalent equipment considered

Item 5 – Quantity of 8

Nutanix Standard Power Cord – 10A – 4ft Cord Length- IEC 60320 C14/ IEC 60320 C13 – 1
No equivalent equipment considered.

Item 6 – Quantity of 4

Nutanix TPM 2.0 Module Unprovisioned
No equivalent equipment considered.

SOFTWARE LICENSING- PRIMARY DATA CENTER

Item 1 – Quantity of 25

3-year Nutanix Cloud Infrastructure (NCI) Pro Software License Subscription for edge sites &
Production Software Support Service per VM (Virtual Machine)
No equivalent equipment considered.

SUPPORT – PLEASE QUOTE 1 AND 3 – YEAR TERMS- PRIMARY DATA CENTER

Item 1 – Quantity of 1

Nutanix 24/7 Production Level HW Support for Nutanix HCI Appliance
No equivalent equipment considered.

EQUIPMENT ITEMS: DR NODE

Item 1 – Quantity of 1

Nutanix NX – 1175S – G10, 1 Node 1X intel Xeon 6530P Processor
(2.3 GHZ/ 32 – Core/ 225W, Granite Rapids SP) Per Node
No equivalent equipment considered

Item 2 – Quantity of 8

Nutanix RAM Module – 64 GB – DDR5 – 6400/ PC5 – 51200 DDR5 SDRAM – 6400
MHz – Registered – 288 pin – DIMM
No equivalent equipment considered

Item 3 – Quantity of 2

Nutanix 15.36 TB Solid State Drive – Internal – U.2
(PCI Express NVMe 5.0)
No equivalent equipment considered

Item 4 – Quantity of 1

Nutanix 25Gigabit Ethernet Card – 25 Gbit/s Data Transfer Rate – 2 Port(s) – 25GBase-x
No equivalent equipment considered

Item 5 – Quantity of 2

Nutanix Standard Power Cord – 10 A – 4ft Cord Length – IEC 60320 C14/ IEC
60320 C13 – 1
No equivalent equipment considered

Item 6 – Quantity of 1
Nutanix TPM 2.0 Module Unprovisioned
No equivalent equipment considered.

LICENSING – DR NODE

Item 1 – Quantity of 25
3 – Year Nutanix Cloud Infrastructure (NCI) Pro Software License Subscription for Edge sites & Production
Software Support Service per VM (Virtual Machine)
No equivalent equipment considered

SUPPORT – DR NODE – PLEASE QUOTE 1 – AND 3 – YEAR TERMS

Item 1 – Quantity of 1
Nutanix 24/7 Production Level HW Support for Nutanix HCI Appliance
No equivalent equipment considered

PROPOSAL TO: Town of Stratford | Purchasing Department
2725 Main Street | Stratford, Connecticut 06615

I, _____ have received the following contract documents,

1. *BID Document #2027-12,*
2. *Posted addenda numbered _____ through _____ posted at <https://www.stratfordct.gov/page/purchasing-department> and have included their provisions in my proposal.*

Item 1
\$ _____ /each \$ _____ /total

Item 2
\$ _____ /each \$ _____ /total

Item 3
\$ _____ /each \$ _____ /total

Item 4
\$ _____ /each \$ _____ /total

Item 5
\$ _____ /each \$ _____ /total

Item 6
\$ _____ /each \$ _____ /total

SOFTWARE LICENSING – PRIMARY DATA CENTER

Item 1
\$ _____ /each \$ _____ /total

SUPPORT – PLEASE QUOTE 1 AND 3 – YEAR TERMS – PRIMARY DATA CENTER

Item 1
\$ _____ /each \$ _____ /total

EQUIPMENT ITEMS: DR NODE

Item 1
\$ _____ /each \$ _____ /total

Item 2
\$ _____ /each \$ _____ /total

Item 3
\$ _____ /each \$ _____ /total

Item 4
\$ _____ /each \$ _____ /total

Item 5
\$ _____ /each \$ _____ /total

Item 6
\$ _____ /each \$ _____ /total

LICENSING – DR NODE

Item 1
\$ _____ /each \$ _____ /total

SUPPORT – DR NODE – PLEASE QUOTE 1 – AND 3 – YEAR TERMS

Item 1
\$ _____ /each \$ _____ /total

GRAND TOTAL: \$ _____

**Equivalent equipment will NOT be considered.*

- ☐ Confirm all quoted prices above include product items as specified.
- ☐ Confirm all quoted prices above include all sales charges (costs/delivery/discounts/fees) and is the FINAL price.
- ☐ Identify ALL exceptions to requested specifications. Acceptance is at Town's sole discretion.

Provide delivery date, not to exceed: _____, 2026

Provide information regarding number of years in business, size of firm, and location.

Number of years in business: _____ Number of employees: _____ (full time) _____ (part time)

The Bidder hereby certifies that any and all defects, errors, inconsistencies or omissions identified in the Bid Documents, of which he/she is aware, either directly or by notification from any sub-bidder, are listed herewith in this Bid Form.

Name _____

Title _____

Signature _____

Date _____

TERMS & CONDITIONS

Guarantee

All submissions shall remain firm for a period not less than (30) days from the bid due date and may not be withdrawn, unless such period is extended in writing and agreeable to both parties.

Bid Bond / Payment and Performance Bonds

Bonds are not required to be submitted.

Deadline

Submissions not sealed and/or received later than the due time and date will not be considered. No exceptions.

Submissions

Bid proposals are to be submitted in a sealed envelope and clearly marked "BID #2027-12" on the outside of the envelope or package, including all outer packaging, such as, DHL, FedEx, UPS, etc. All prices and notations must be printed in ink or typewritten. No erasures are permitted.

Bid proposals are to be in the office of the Purchasing Agent, 2725 Main Street, Room 104, Stratford, Connecticut, prior to date and time specified.

Right to Accept / Reject

AFTER REVIEW OF ALL FACTORS, TERMS AND CONDITIONS, INCLUDING PRICE, THE TOWN OF STRATFORD RESERVES THE RIGHT TO REJECT ANY AND ALL BIDS, OR ANY PART THEREOF, OR WAIVE DEFECTS IN SAME, OR ACCEPT ANY PROPOSAL DEEMED TO BE IN THE BEST INTEREST OF THE TOWN.

Power of Rejection

The Mayor shall have the power to reject all bids and to advertise again.

Questions / Requests for Information

All questions concerning conditions and specifications should be directed in writing to:

Gabby Tuccinardi, Buyer : gtuccinardi2@townofstratford.com

Inquires must reference date of the bid opening, requisition or contract number, including the responding firm's name and address, and must be received no later than the time and date as stated in the bid document. Failure to comply with these conditions will result in the candidate waiving the right to dispute the specifications and conditions.

Prices

Price proposals shall remain firm for a period not less than (30) days from the bid due date and may not be withdrawn, unless such period is extended in writing and agreeable to both parties.

The Bidder/Consultant/Firm/Supplier ("Contractor")

The Contractor for the work described shall be thoroughly familiar with the requirements of all specifications. The submission of a proposal shall be construed as evidence that the Contractor has examined the actual job conditions, requirements, and specifications. Any claim for labor, equipment or materials required, or difficulties encountered, which could have been foreseen had such an examination been carefully made, will not be recognized.

Assignment of Contract

No contract may be assigned or transferred without the prior written consent of the Town of Stratford.

OSHA

The bidder will certify all equipment complies with all regulations and conditions stipulated under the Williams-Steiger Occupational Safety and Health Act of 1971, as amended. The successful bidder will further certify that all items furnished under this project will conform and comply with Federal and State of Connecticut OSHA standards. The successful bidder will agree to indemnify and hold harmless the Town of Stratford for any and all damages that may be assessed against the Town.

Life Cycle Costing

Where applicable, Life Cycle Costing will be used as a criterion for awarding bids. This is a method of calculating total cost of ownership of an item, which may include operation and maintenance expenses, transportation, salvage value, and/or disposal costs.

Insurance Coverage

The successful bidder will be required to furnish a Certificate of Insurance naming the Town of Stratford, its employees, officers and agents, as the additional insured, and be provided by companies licensed in the State of Connecticut.

Indemnification

In addition to providing insurance, the successful bidder shall indemnify and hold the Town, its employees, officers and agents harmless from all claims and demands of any nature for any loss, damage or injury which any person may suffer by reason of or in any way arising out of work required by this Bid/RFP and any resulting contract or purchase order issued pursuant to it.

Federal, State and Local Laws

All applicable Federal, State and local laws, rules and regulations of all authorities having jurisdiction over the locality of the project shall apply to the contract and are deemed to be included herein.

Conflict of Interest

No officer or employee or member of any elective or appointive board, commission or committee of the Town, whether temporary or permanent, shall have or acquire any financial interest gained from a successful bid, direct or indirect, in any project, matter, contract or business within his/her jurisdiction or the jurisdiction of the board, commission, or committee of which he/she is a member. Nor shall the officer/ employee/ member have any financial interest, direct or indirect, in any contract or proposed contract for materials or services to be furnished or used in connection with any project, matter or thing which comes under his/her jurisdiction or the jurisdiction of the board, commission, committee of which he/she is a member.

Scope of Work / Site Inspections

The Bidder declares that the scope of the work and/or specifications has been thoroughly reviewed and any questions resolved, and further declares that the site has been inspected if requested for in the specification.

Exception to Specifications

No protest regarding the validity or appropriateness of the specifications or of the Invitation will be considered, unless the protest is filed in writing with the Purchasing Agent, prior to the closing date for the bids. All bid proposals rendered shall be considered meeting the attached specifications unless exceptions are noted on a separate page dated and signed by the bidder.

Unless Otherwise Noted

It will be assumed that all terms and conditions and specifications will be complied with and will be considered as part of the submission.

Tax Exempt

The Town of Stratford is exempt from all State and Federal taxes.

REFERENCES

Provide trade references below:

REFERENCE #1:

Company	Contact Person	Phone	E-mail
_____	_____	_____	_____
Description			

REFERENCE #2:

Company	Contact Person	Phone	E-mail
_____	_____	_____	_____
Description			

REFERENCE #3:

Company	Contact Person	Phone	E-mail
_____	_____	_____	_____
Description			

This page must be fully completed and submitted with your proposal, including accurate contact names and contact details.

Prospective bidders may opt to submit own formatted reference sheets with complete project details and contact information.